

## Schroder UK Real Estate Fund

### INVESTMENT POLICY AND OBJECTIVES

The investment objective of the Fund is to achieve a blend of income and capital growth for investors through investment in UK property. Risk is diversified by the Fund holding a mixed portfolio of retail, office, industrial and other property (including leisure) throughout the UK. The Fund seeks to provide a return of 0.5% per annum (net of fees) above its benchmark (MSCI/AREF UK Quarterly Property Fund Index – All Balanced Fund Weighted Average) over rolling three year periods.

### INVESTOR CONSTITUENCY

The Fund, previously named Schroder Exempt Property Unit Trust, converted on 31 July 2012 into a Property Authorised Investment Fund ('PAIF'). As a result it is now available for investment not only to exempt funds, but to a wider range of UK and foreign professional investors including insurance companies, diversified multi-asset funds, financial institutions, discretionary asset managers. It is not suitable for retail investors. For full details see the Prospectus on the Fund's web-site [www.schroders.com/sref](http://www.schroders.com/sref)

Fund details	
Type of fund	Property authorised investment fund
Residence	United Kingdom
Launch date	June 1971 (See 'Investor constituency' above)
Open/closed-ended	Open-ended
Earliest date of winding up	Not applicable
Year-end	31 March
NAV (GBPm)	2592.3

Source: Schroders

## Management/professional advisors

Authorised Corporate Director ('ACD')

**Schroder Unit Trusts Limited**

Investment Manager

Schroder Real Estate Investment Management Limited

Fund Manager

Jessica Berney

Depository

Natwest Trustee & Depository Services Limited

Auditors

PricewaterhouseCoopers

Source: Schroders

## Investment rates of return, %

### MSCI/AREF UK Quarterly Property Fund Index

	Schroder UK Real Estate Fund	Other balanced funds	All balanced funds	All funds
3 months	0.7	0.6	0.6	0.4
Year-to-date	1.2	1.0	0.9	0.6
12 months	4.0	4.1	3.4	2.8
3 years+	7.3	6.6	6.3	5.6
5 years+	9.4	8.9	8.3	7.6
10 years+	10.0	9.1	8.7	9.1

Source: MSCI/AREF UK Quarterly Property Fund Index (Sponsored PropertyMatch)

## Property investment restrictions

Maximum development exposure	20% of NAV
Maximum speculative development exposure	15% of NAV
Maximum lot-size holding as a standing investment	15% of NAV
Maximum lot-size holding permitted at purchase	15% of NAV
Maximum exposure to limited partnerships/joint ventures	35% of NAV
Maximum exposure to closed and open-ended property unit trusts	None specified
Maximum leverage	25% of NAV

Source: Schroders

## Portfolio distribution %

	Schroder UK Real Estate Fund	**MSCI/AREF UK Quarterly Property Fund Index		
		Other balanced funds	All balanced funds	All funds
Standard retail – South East	6.1	7.6	7.1	5.7
Standard retail – Rest of UK	3.0	3.3	3.3	3.6
Shopping centres	4.9	1.8	2.5	7.3
Retail warehouses	6.8	13.3	13.6	13.0
<b>All UK retail</b>	<b>20.8</b>	<b>26.0</b>	<b>26.4</b>	<b>29.7</b>
City offices	4.8	3.7	3.7	3.3
West End offices	4.1	7.6	7.7	7.0
Rest of South East offices	25.3	11.6	11.1	7.7
Rest of UK offices	4.8	5.8	5.8	4.9
<b>All UK offices</b>	<b>38.9</b>	<b>28.7</b>	<b>28.4</b>	<b>22.9</b>
South East industrial	17.8	19.3	19.5	15.6
Rest of UK industrial	4.8	10.1	10.0	8.0
<b>All UK industrial</b>	<b>22.6</b>	<b>29.4</b>	<b>29.5</b>	<b>23.6</b>
Other UK properties	12.2	11.0	10.0	19.4
Cash	5.4	4.9	5.7	4.4
<b>Overall</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>

Sources: \* Schroders \*\* MSCI/AREF UK Quarterly Property Fund Index (Sponsored by PropertyMatch)

Note: Schroder UK Real Estate portfolio distribution is based on total property valuation plus cash held in direct vehicles but excludes cash held in indirect vehicles

## Property ownership structure

	Number of assets	Valuation (GBPm)	% of total portfolio
Direct holdings	53	2,035.9	84.2
Joint and indirect holdings	8	381.7	15.8
Listed investments	0	0.0	0.0
<b>Total</b>	<b>61</b>	<b>2,417.6</b>	<b>100.0</b>

Source: Schroders

### Largest direct investments by lot size & percentage of total portfolio

Property	Location	Sector	Valuation (GBPm)	% of total portfolio
Ruskin Square, Building 1	Croydon	Office	150-200m	0.0
Kings Mall Shopping Centre	London	Shopping Centre	100-150m	0.0
One Lyric, Hammersmith	London	Office	100-150m	0.0
Crayford Acorn Industrial Park	Crayford	Industrial	50-100m	0.0
London NW10, Matrix, Park Royal	London	Industrial	50-100m	0.0
Electra, Canning Town, London E16	London	Industrial	50-100m	0.0
Wenlock Works (Shepherdess Walk), London N1	London	Office	50-100m	0.0
Hartlebury Trading Estate	Kidderminster	Industrial	50-100m	0.0
Kensington Village, London W14	London	Office	50-100m	0.0
Battersea Studios, Silverthorne Road	London	Office	50-100m	0.0
<b>10 largest investments as % of portfolio</b>			<b>0.0</b>	<b>0.0</b>

Source: Schroders

### Direct portfolio structure by lot-size bands

Value band (GBPm)	Number of assets	Valuation (GBPm)	% of total portfolio
0 -2.5	2	0.6	0.0
2.5 - 5	0	0.0	0.0
5-10	10	78.2	3.2
10-25	11	193.0	8.0
25 - 50	16	602.4	24.9
50 - 100	11	787.8	32.6
100-150	2	212.6	8.8
Over 150	1	161.4	6.7
<b>Total</b>	<b>53</b>	<b>2035.9</b>	<b>84.2</b>
Average lot size		38.4	

Source: Schroders

Property Yield	
Net initial yield	4.61%
Nominal equivalent yield	5.19%
True equivalent yield	5.46%
Net reversionary yield	5.57%

Source: Schroders

Voids as % of ERV	
Investments	7.50%
Developments	6.50%
Total	14.00%

#### Rental income & ERV by type of property

	Rental income %	Estimated rental value %
Standard retail	13.1	10.8
Retail warehousing	9.1	8.3
Shopping centres	5.5	5.8
Central London offices	5.8	11.1
Other offices	28.1	32.3
Industrial	24.8	20.2
Other	13.5	11.5
<b>Overall</b>	<b>100.0</b>	<b>100.0</b>

Source: Schroders

#### Comparison of rents passing and ERV by type of property\*

Sector	Rent passing %	Pre-lets & rent-free periods %	Development voids %	Other voids %	Over rented %	Reversionary potential %	Net reversionary potential %	ERV %
Standard retail	81.7	6.9	0.0	4.1	-4.9	12.2	7.3	100.0
Retail warehousing	73.8	17.3	0.0	3.1	-2.9	8.6	5.8	100.0
Shopping centres	63.4	9.1	0.0	15.4	-2.8	14.9	12.1	100.0
Central London offices	35.3	0.0	48.3	2.9	-0.3	13.8	13.6	100.0
Other offices	58.5	18.5	0.0	14.4	-1.1	9.7	8.6	100.0
Industrial	82.8	4.4	0.0	4.6	-4.1	12.3	8.2	100.0
Other	79.5	4.9	0.0	1.8	-2.8	16.6	13.8	100.0
<b>Overall</b>	<b>67.3</b>	<b>10.1</b>	<b>5.4</b>	<b>7.7</b>	<b>-2.5</b>	<b>12.0</b>	<b>9.5</b>	<b>100.0</b>

\*Comprising the ERV of developments in progress or contracted which have not been pre-let

Source: Schroders

### The unexpired term of leases

Years	% of rent passing
20 years or greater	15.7
15 years or greater, but less than 20	8.4
10 years or greater, but less than 15	8.4
5 years or greater, but less than 10	23.8
Less than 5 years	43.7

Source: Schroders

### Joint and Indirect property holdings

Holdings	Sector	Joint/Indirect	Vehicle Type	Ownership %	Valuation	Est. % of total portfolio
Bracknell Town Centre	Retail and office	JV	JPUT	49.1	0.0	0.0
City Tower Unit Trust	Office	JV	JPUT	50.0	0.0	0.0
York, Monks Cross	Retail warehouse	JV	Trust for Land	25.0	0.0	0.0
London E14, West India Quay	Other	JV	JPUT	50.0	0.0	0.0
Store Unit Trust	Other	JV	JPUT	50.0	0.0	0.0
Motor Retail LP	Standard retail	JV	LP	50.0	0.0	0.0
MORI II Unit Trust	Standard retail	JV	JPUT	50.0	0.0	0.0
Henderson UK Retail Warehouse Fund (HRWF)	Retail warehouse	IND	JPUT	2.2	0.0	0.0

Source: Schroders

### Development exposure\*

Capital value of developments			Cost to complete schemes in progress+
Not yet started	In progress+	All developments	

GBPm	0	75.1	75.1	0
% of all directly held properties*	0.00%	3.69%	3.69%	0.00%

\* Includes joint ventures in which the Fund has an interest of 50% or more

Source: Schroders

#### Valuations/performance monitors/affiliations

Valuation point	Monthly at 8am on the first business day of each calendar month
Valuer	BNP Paribas Real Estate
Portfolio performance monitored by MSCI	Yes
Constituent of the MSCI/AREF UK Quarterly Property Fund Index	Yes
Member of the Association of Real Estate Funds	Full Member

Source: Schroders

#### Restrictions on holdings of cash/borrowings

Maximum total gearing permitted	25% of NAV
For investment purpose	*
For liquidity purpose	*
Cash holdings (maximum)	10.0%
Cash holdings (minimum)	*

Source: Schroders

#### The contribution of major tenants to rental income

Tenant	%
The Secretary of State	8.4
The Office Group	4.9
Tata Steel UK Ltd	3.4
Lloyds TSB Bank Plc	2.5
Sainsburys Supermarkets Ltd	2.3
Care UK Community Partnership Ltd	2.0
Stay City Heathrow Limited	1.8
Reading Forbury Square Centre Limited	1.7
University of Law	1.6
Marks & Spencer P.L.C.	1.3

Three largest tenants' contribution to rental income	16.7
Five largest tenants' contribution to rental income	21.5
Ten largest tenants' contribution to rental income	29.9

Source: Schroders

#### Balance sheet/gearing

	Direct holdings	Joint holdings	Indirect investments	Listed investments	Total
Balance sheet (GBPm)					
Properties at valuation	2035.9	361.8	20.0	0.0	2417.6
Listed investments	0.0	0.0	0.0	0.0	0.0
Debt	0.0	0.0	-8.2	0.0	-8.2
Cash	125.6	13.7	0.0	0.0	139.3
Other net assets/liabilities	44.6	-1.2	0.2	0.0	43.5
Total net assets	2206.0	374.3	12.0	0.0	2592.3
Gearing (%)					
Net debt (cash)/properties	-6.2	-3.8	41.2	-	-5.4
Net debt (cash)/equity	-5.7	-3.7	68.7	-	-5.1

Sources: ~Schroders; +MSCI

#### Quarterly data per unit

As at	31-Mar-18	30-Jun-18	30-Sep-18	31-Dec-18	31-Mar-19	30-Jun-19
Bid (GBP)	45.86	46.49	47.01	47.08	46.93	46.91
Offer (GBP)	48.37	49.04	49.62	49.70	49.56	49.51
Bid/offer spread	5.2%	5.2%	5.3%	5.3%	5.3%	5.3%
Net asset value (GBP)	46.61	47.25	47.77	47.84	47.71	47.70
Quarterly distribution (GBP)	0.37	0.34	0.35	0.36	0.37	0.35
Yield	3.2%	3.1%	3.0%	3.0%	3.0%	3.0%

Source: Schroders/The MSCI/AREF UK Pooled Property Fund Index

#### Share pricing



The price at which shares in the Fund may be issued or redeemed is calculated as at 8am on the first business day of each calendar month.

The share price is based on property and other asset valuations as at the last business day of the immediately preceding month. Income is not included in the share price.

### **Minimum investment/disinvestment**

The minimum initial investment in the Fund is GBP100,000 and the minimum holding following a redemption of shares is also GBP100,000.

The minimum subsequent investment in the Fund is GBP20,000.

### **Subscriptions for shares**

The Fund is open to subscriptions on a monthly basis. Subscription day is the first working day of the month but Application Forms and cleared funds must be received by the ACD by midday on the preceding working day.

### **Redemptions of shares**

The Dealing Day for redemptions is the first business day of each quarter, but requests to redeem shares must be received by the Registrar by midday on the last business day three months before the relevant Dealing Day.

The ACD may, in exceptional circumstances, suspend the issue or redemption of shares if, in its judgement and that of the Depositary, it is in the interests of shareholders to do so. Redemptions may be deferred for up to two years.

### **Transfers of shares**

The Fund's Secondary Market Facilitator operates a Share matching service between sellers and buyers of shares. A waiting list is maintained and matching is operated on the following basis:-

- a) First price: shares available from sellers seeking the lowest price per share will be offered to buyers by order of date of receipt of the relevant form
- b) Secondly, notification date: where multiple sellers are looking to sell at a given price, preference will be given to sellers by order of date of receipt of the relevant form. Where multiple buyers are looking to buy shares for which the relevant forms were received on the same day, matching will be allocated pro-rata to the number of shares applied for (subject to any minimum trade requirements specified by a party).

The buyer and seller of secondary market shares will be subject to a commission at the rate of 0.2% (subject to a minimum of GBP50).

Shares may also be exchanged between buyers and sellers without the involvement of the Secondary Market Facilitator. The re-registration of such shares will take place on the first business day of each month following the receipt of a completed stock transfer form.

## Tax and Distributions

Distributions are paid monthly in arrears on the last business day of each calendar month.

Tax exempt investors are eligible to invest in the PAIF and will receive income gross. They may elect to automatically reinvest income. Corporate investors who invest through the Feeder Fund will receive income net of corporation tax (currently at the rate of 20%).

## Management Fees

The Annual Management Charge comprises 0.30% per annum of the net asset value of the Fund plus of 0.40% per annum of the gross asset value of directly held property and capital cash only. 50% of the Annual Management Charge is allocated to capital and 50% to income.

Unit holder analysis		
	Number of unitholders	Total % held
Less than 1% of units in issue	179	49.4
1% or greater but less than 2%	23	30.8
2% or greater but less than 4%	4	10.2
4% or greater but less than 8%	0	0.0

Greater than 8.0%	1	9.6
<b>Total</b>	<b>207</b>	<b>100.0</b>
Major investors		
Largest holder	1	0.0
Three largest holders	3	0.0
Five largest holders	5	0.0
Ten largest holders	10	0.0
Internal/external investors		
Internal	31	26.0
External	176	74.0

Source: Schroders

Liquidity						
Period	Year to Dec 2014	Year to Dec 2015	Year to Dec 2016	Year to Dec 2017	Year to Dec 2018	Year to Dec 2019
<b>Issues and redemptions</b>						
Units in issue as at start of period	41,332,820	47,611,854	52,179,653	53,236,059	53,832,374	54,283,191
Units issued during period	6279034	4,567,798	1,056,406	596,315	450,817	210,441
Units redeemed during period	0	0	0	0	0	-147,807
Units in issue at end of period	47,611,854	52,179,653	53,236,059	53,832,374	54,283,191	54,345,825
<b>Unit transfers</b>						
Matched bargains	1,760,075	2,863,726	3,076,053	1,950,179	2,997,863	390,089
Matched bargains %*	3.7%	5.5%	5.8%	3.6%	5.5%	0.7%

\* as % of units in issue at the end of the period

Source: Schroders