# **CBRE UK Property PAIF**

#### **INVESTMENT POLICY AND OBJECTIVES**

The fund invests in institutional-grade properties in the United Kingdom, with a view to securing above-average, long-term performance through a research-led approach to portfolio management and careful stock selection. The return objective is to outperform the weighted average of the MSCI/AREF All Balanced Property Funds Index.

#### **INVESTOR CONSTITUENCY**

The PAIF is open to professional investors or qualifying investors who are eligible to invest in a FCA-regulated qualifying investor scheme.

Fund details	
Type of fund	Property Authorised Investment Fund
Residence	United Kingdom
Launch date	December 1997
Open/closed-ended	Open-ended
Earliest date of winding up	N.A.
Year-end	31 December
NAV (GBPm)	1482.1

Source: CBRE Global Investors (UK Funds) Ltd

## Management/professional advisors

Authorised Corporate
Director CBRE Global Investors (UK Funds) Ltd
Property Manager CBRE Global Investors (UK) Ltd
Fund Manager Jamie Phillips
Registrar Capita Financial Administrators Limited
Trustee Citibank
Auditors

Source: CBRE Global Investors (UK Funds) Ltd

#### Investment rates of return, %

		**MSC	/AREF UK Quarterly Property Ful	nd Index
	CBRE UK Property PAIF	Other balanced funds	All balanced funds	All funds
3 months	2.6	2.2	2.2	1.8
Year-to-date	2.6	2.2	2.2	1.8
12 months	1.6	2.5	2.5	0.7
3 years+	2.2	2.7	2.4	1.1
5 years+	4.0	4.6	4.1	3.2
10 years+	6.9	6.8	6.4	5.9

Note: \* Weighted average returns + Annualised

Source: \*\*MSCI/AREF UK Quarterly Property Fund Index

Property investment restrictions	
Maximum development exposure	*
Maximum speculative development exposure	10%
Maximum lot-size holding as a standing investment	20%
Maximum lot-size holding permitted at purchase	20%
Maximum exposure to limited partnerships	*
Maximum exposure to joint ventures	*
Maximum exposure to closed and open-ended property unit trusts	*

Note: \* None specified

Source: CBRE Global Investors (UK Funds) Ltd

# Portfolio distribution %

		MSCI/AREF UK	MSCI/AREF UK Quarterly Property Fund Index **		
	CBRE UK	Other	All balanced	All funds	
Standard retail – South East	Property PAIF 6.0	halanced 6.0	funds 5.2	4.9	
Standard retail – Rest of UK	2.2	2.1	2.4	3.3	
Shopping centres	0.0	0.7	1.2	3.5	
Retail warehouses	15.7	10.9	10.5	9.0	
All UK retail	23.9	19.7	19.3	20.6	
City offices	0.9	3.9	3.6	3.4	
West End offices	2.9	7.6	8.5	7.6	
Rest of South East offices	9.7	10.8	10.2	7.4	
Rest of UK offices	4.0	6.0	5.6	5.1	
All UK offices	17.4	28.3	27.9	23.5	
South East industrial	37.9	21.7	22.7	18.5	
Rest of UK industrial	5.6	12.0	11.8	9.5	
All UK industrial	43.4	33.7	34.5	28.0	
Other UK properties	6.0	11.3	10.7	21.9	
Cash***	9.3	7.0	7.7	5.9	
Overall	100.0	100.0	100.0	100.0	

Sources: \* Source: CBRE Global Investors (UK Funds) Ltd

<sup>\*\*</sup> MSCI/AREF UK Quarterly Property Fund Index

Property	ownership	structure
----------	-----------	-----------

			% of total
	Number of assets	Valuation (GBPm)	portfolio
Direct holdings	58	1,344.8	100.0
Joint and indirect holdings	0	0.0	0.0
Listed investments	0	0.0	0.0
Total	58	1,344.8	100.0

Source : CBRE Global Investors (UK Funds) Ltd

Largest direct investments by lot size & percentage of total portfolio				
Property	Location	Sector	Valuation (GBPm)	% of total portfolio
ARNISON RETAIL PARK	DURHAM	Retail Park	100-125	-
LOGISTICS CITY	GRAYS	Industrial	70-80	-
NURSLING INDUSTRIAL ESTATE	Southampton	Industrial	60-70	-
ALBEMARLE HOUSE, LONDON	London	Office	60-70	-

BOW LANE ESTATE, LONDON, BOW LANE, LONDON EC4M 9DL	LONDON	Retail Other	50-60	-
BLACKFRIARS ROAD	LONDON	Office	50-60	-
WALTHAM PARK WAY	LONDON	Industrial	40-50	-
SKYWAY 14	SLOUGH	Industrial	40-50	-
CHILLBOX, WEST THURROCK	GRAYS	Industrial	40-50	-
NUFFIELD INDUSTRIAL ESTATE	ABINGDON	Industrial	40-50	-

#### 10 largest investments as % of portfolio

Source : CBRE Global Investors (UK Funds) Ltd

Direct portfolio structure by lot-size bands			
Value band (GBPm)	Number of assets	Valuation (GBPm)	% of total portfolio
0 -2.5	4	9	0.7
2.5 - 5	4	14	1.0
5-10	7	53	3.9
10 - 25	27	475	35.3
25 - 50	10	380	28.3
50 - 100	5	302	22.5
100-150	1	112	8.3
Over 150	0	0	0.0
Total	58	1345.0	100.0
Average lot size		23.2	

Source: CBRE Global Investors (UK Funds) Ltd

Property Yield		Voids as % of	ERV
Net initial yield	4.33%	Investments	
Nominal equivalent yield	-	Developments	
True equivalent yield	5.46%	Total	
Net reversionary yield	4.92%	92% Source : CBRE Global Investors (UK Funds) Ltd	

# Rental income & ERV by type of property

 ${}^{*}\mathsf{CBRE}\;\mathsf{UK}\;\mathsf{Property}\;\mathsf{PAIF}\;\mathsf{has}\;\mathsf{declined}\;\mathsf{to}\;\mathsf{provide}\;\mathsf{this}\;\mathsf{data}\;\mathsf{on}\;\mathsf{the}\;\mathsf{grounds}\;\mathsf{of}\;\mathsf{its}\;\mathsf{commercial}\;\mathsf{sensitivity}\;$ 

Source : CBRE Global Investors (UK Funds) Ltd

## Over Renting and Reversionary Potential, % Rent Passing

<sup>\*</sup>CBRE UK Property PAIF has declined to provide this data on the grounds of its commercial sensitivity

\*Comprising the ERV of developments in progress or contracted which have not been pre-let

Source : CBRE Global Investors (UK Funds) Ltd

Listed Investments				
	% of Issue held	Valuation (GBPm)	Est. % of total portfolio	
-	0.0	0.0	-	
-	0.0	0.0	-	
-	0.0	0.0	-	
-	0.0	0.0	-	
-	0.0	0.0	-	
	0.0	0.0	0.0	

The unexpired term of leases		
Years	% of rent passing	
20 years or greater	0.0	
15 years or greater, but less than 20	1.6	
10 years or greater, but less than 15	0.8	
5 years or greater, but less than 10	40.8	
Less than 5 years	56.8	

Source: CBRE Global Investors (UK Funds) Ltd

Holdings	Sector	Joint/Indirect	Vehicle Type	Ownership %	Valuation	Est. % of tota
-	0.0	0.0	0.0	0.0	0.0	0.0
-	0.0	0.0	0.0	0.0	0.0	0.0
-	0.0	0.0	0.0	0.0	0.0	0.0
-	0.0	0.0	0.0	0.0	0.0	0.0
-	0.0	0.0	0.0	0.0	0.0	0.0
-	0.0	0.0	0.0	0.0	0.0	0.0

Source : CBRE Global Investors (UK Funds) Ltd

Fi	xed rate borrowir	gs	V	ariable rate borrov	wings
Amount drawn (GBPm)	Average rate (%)	Average unexpired term (years)	Amount drawn (GBPm)	Rate above LIBOR (incl expenses) (%)	Off baland sheet deb (GBPm)+
0	0	0	0	0	0
0	0	0	0	0	0
0	0	0	0	0	0
0	0	0	0	0	0
0	0	0	0	0	0

Source : CBRE Global Investors (UK Funds) Ltd

Note: + Off balance sheet debt may be at fixed or variable rates

Development exposure*				
	Not yet started	In progress+	All developments	complete
GBPm	3.1	0	3.1	0
% of all directly held properties	0.23%	0.00%	0.23%	0.00%

 $<sup>\</sup>ensuremath{^{*}}$  Includes joint ventures in which the Fund has an interest of 50% or more

Source : CBRE Global Investors (UK Funds) Ltd

Valuations/performance monitors/affiliations	
Frequency of valuation	Monthly
Valuers	Knight Frank LLP
Portfolio performance monitored by MSCI	Yes
Constituent of MSCI/AREF UK Quarterly Property Fund Index	Yes
Member of the Association of Real Estate Funds	Full member

Source : CBRE Global Investors (UK Funds) Ltd

Restrictions on holdings of cash/borrowings	
Maximum total gearing permitted	30%
Cash holdings (maximum)	*
Cash holdings (minimum)	*
Source : CBRE Global Investors (UK Funds) Ltd	

The contribution of major tenants to rental income	
Tenant	%
SAINSBURY'S SUPERMARKETS LTD	4.8
GOUSTO	2.9
TK MAXX	2.3
IBM	2.2
DSG RETAIL LTD	2.0
MARKS & SPENCER PLC	1.7
HOBBS LTD	1.5
THE OXFORDSHIRE COUNTY COUNCIL	1.4
ASDA STORES LTD	1.3
DFS TRADING LIMITED	1.3
Three largest tenants' contribution to rental income	10.0
Five largest tenants' contribution to rental income	14.2
Ten largest tenants' contribution to rental income	21.4

Source : CBRE Global Investors (UK Funds) Ltd

Balance sheet/gearing					
	Direct holdings	Joint holdings	Indirect investments	LISTED investments	Total
Balance sheet (GBPm)					
Properties at valuation	1344.8	0.0	0.0	0.0	1344.8
Listed investments	0.0	0.0	0.0	0.0	0.0
Debt	0.0	0.0	0.0	0.0	0.0

Cash	137.3	0.0	0.0	0.0	137.3
Other net assets/liabilities	0.0	0.0	0.0	0.0	0.0
Total net assets	1482.1	0.0	0.0	0.0	1482.1
Gearing (%)					
Net debt (cash)/properties	-10.2	-	-	-	-10.2
Net debt (cash)/equity	-9.3	-	-	-	-9.3

Source: CBRE Global Investors (UK Funds) Ltd

Quarterly data per unit								
As at	31-Dec-19	31-Mar-20	30-Jun-20	30-Sep-20	31-Dec-20	31-Mar-21		
Bid (GBp)	1,060.27	1,038.60	1,007.79	1,003.49	1,008.37	1,026.98		
Offer (GBp)	1,136.43	1,113.24	1,080.19	1,075.61	1,080.82	1,100.79		
Mid (GBp)	1,098.35	1,075.92	1,043.95	1,039.55	1,044.59	1,063.89		
Bid/offer spread	6.7%	6.7%	6.7%	6.7%	6.7%	6.7%		
Net asset value (GBp)	1,072.28	1,050.37	1,019.20	1,014.86	1,019.79	1,038.62		
Quarterly distribution (GBp)	-	-	-	-	8.79	7.15		
Yield	-	-	-	-	-	-		

Source: CBRE Global Investors (UK Funds) Ltd

#### **Unit pricing**

The share price will be calculated at each Valuation Point, being the first business day of each month.

#### **Distributions**

Distributions are usually expected to be made no later than the last Business Day of the Month following the Month to which the Distributable Income relates

#### Minimum investment/disinvestment

The minimum investment in the PAIF is £500,000.

#### **Redemption procedure**

A Shareholder wishing to redeem any shares must serve a Redemption Notice to realise some or all of its shares with effect from the first business day of each quarter. The redemption price is the bid price of the shares on the

#### **Redemption notice dates**

The Redemption Notice must be served at least one Quarter plus one Business Day before such Redemption Dealir

#### **Subscription procedure**

Applications forms are available from the Authorised Corporate Director (ACD) on request. Drawdown Notices

#### **Taxation**

Capital gains tax: the vehicle is tax transparent. The funds is exempt from capital gains tax.

#### **Charges**

#### The Authorised Corporate Director (ACD)

The ACD receives an annual management fee of an amount equal to 0.05% of the Company NAV.

#### The property manager

<sup>\*</sup>The fall in NAV between September quarter and December quarter is due to the Merger in November 2016, where units were issued at £1,00

The Property Manager receives an annual property management fee of 0.35% of the Company NAV.

## Note

The fee excludes the fees of the Depositary, Registrar, Independent Valuer and Auditor. There is no performance

## **Permitted Investors**

Permitted: A person to whom Shares may be promoted under 4.12.4R of the FCA's Conduct of Business

Unit holder analysis		
	Number of unitholders	Total % held
Less than 1% of units in issue	0	0.0
1% or greater but less than 2%	0	0.0
2% or greater but less than 4%	0	0.0
4% or greater but less than 8%	0	0.0
Greater than 8.0%	0	0.0
Total	0	0.0
Major investors		
Largest holder	1	0.0
Three largest holders	3	0.0
Five largest holders	5	0.0
Ten largest holders	10	0.0
Internal/external investors		
Internal	0	0.0
External	0	0.0

Source : CBRE Global Investors (UK Funds) Ltd

Liquidity						
Period	Year to Dec 2016	Year to Dec 2017	Year to Dec 2018	Year to Dec 2019	Year to Dec 2020	Year to Dec 2021
Issues and redemptions						
Units in issue as at start of period	449,128	1,470,000	1,498,448	1,500,101	1,490,720	1,475,446
Units issued during period	1483537	28,448	1,652	881	317	0
Units redeemed during period	-14,225	0	0	-10261.4532	-15,591	0
Units in issue at end of period	1,470,000	1,498,448	1,500,101	1,490,720	1,475,446	1,475,446
Unit transfers						
Matched bargains	416	0	77,656	30,710	7102.7355	0
Matched bargains %*	0.0002	0.00%	5.18%	2.06%	0.48%	0.0%

 $<sup>\</sup>ensuremath{^*}$  as % of units in issue at the end of the period

Source : CBRE Global Investors (UK Funds) Ltd