# PropertyMatch<sup>o</sup>

## **Standard Life UK Shopping Centre Trust**

### **INVESTMENT POLICY AND OBJECTIVES**

The investment policy of the Trust is to invest predominantly in a diverse portfolio of UK shopping centres. Its investment objective is to outperform the Shopping Centre Sub-sector of the MSCI Universe over a rolling three-year period.

### **INVESTOR CONSTITUENCY**

The fund is open to investment by expert investors only.

| Fund details                |                     |
|-----------------------------|---------------------|
| Type of fund                | Property Unit trust |
| Residence                   | Jersey              |
| Launch date                 | April 2005          |
| Open/closed-ended           | Closed-ended        |
| Earliest date of winding up | 30-Jun-25           |
| Year-end                    | 31 March            |
| NAV (GBPm)                  | 1293.4              |

Source: Standard Life Investments Limited

### Management/professional advisors

ManagerStandard Life Investments (Jersey) LimitedInvestment AdvisorStandard Life Investments LimitedFund ManagerEd Jenkins

Auditors KPMG LLP

Source: Standard Life Investments Limited

12 months

#### Investment rates of return, % MSCI/AREF UK Quarterly Property Fund Index Standard Life UK Shopping All balanced Other balanced All funds **Centre Trust** funds funds 3 months -4.9 0.6 0.6 0.4 -9.9 Year-to-date 1.0 0.9 0.6

4.1

6.6

3.4

2.8

3 years+ 6.3 5.6 5 years+ 0.7 8.9 8.3 7.6 10 years+ 5.8 9.1 8.7 9.1

Source: MSCI/AREF UK Quarterly Property Fund Index (Sponsored by Property Match)

-13.5

-3.8

| Property investment restrictions                               |     |
|--|-----|
| Maximum development exposure                                   | 15% |
| Maximum speculative development exposure                       | 15% |
| Maximum lot-size holding as a standing investment              | 50% |
| Maximum lot-size holding permitted at purchase                 | 50% |
| Maximum exposure to limited partnerships                       | *   |
| Maximum exposure to joint ventures                             | *   |
| Maximum exposure to closed and open-ended property unit trusts | *   |

Source: Standard Life Investments Limited

### Portfolio distribution %

| Retail    |
|-----------|
| Warehouse |

**Shopping Centres** 

Total

\*Standard Life UK Shopping Center Trust has declined to provide this data on the grounds of its commercial sensitivity

Source: Standard Life Investments Limited

| Property ownership structure |                  |                  |            |  |
|------------------------------|------------------|------------------|------------|--|
|                              |                  |                  | % of total |  |
|                              | Number of assets | Valuation (GBPm) | portfolio  |  |
| Direct holdings              | 6                | 1,206.8          | 100.0      |  |
| Joint and indirect holdings  | 0                | 0.0              | 0.0        |  |
| Listed investments           | 0                | 0.0              | 0.0        |  |
| Total                        | 6                | 1,206.8          | 100.0      |  |

Source: Standard Life Investments Limited

| Largest direct investments by lot size & percentage of total portfolio |          |        |           |            |
|--|----------|--------|-----------|------------|
| Duomoute   | Location | Sector | Valuation | % of total |
| Property   | Location | Sector | (GBPm)    | portfolio  |

\*Standard Life UK Shopping Center Trust has declined to provide this data on the grounds of its commercial sensitivity

Source: Standard Life Investments Limited

| Direct portfolio structure by lot-size bands |           |           |            |
|--|-----------|-----------|------------|
| Value hand (CRDm)                            | Number of | Valuation | % of total |
| Value band (GBPm)                            | assets    | (GBPm)    | portfolio  |

\*Standard Life UK Shopping Center Trust has declined to provide this data on the grounds of its commercial sensitivity

Source: Standard Life Investments Limited

| Property Yield           |       |
|--------------------------|-------|
| Net initial yield        | 5.28% |
| Nominal equivalent yield | 0.00% |
| True equivalent yield    | 5.66% |
| Net reversionary yield   | 5.65% |

Source: Standard Life Investments Limited

|              | Voids as % of ERV |     |
|--------------|-------------------|-----|
| Investments  | 4.                | 74% |
| Developments | 0.                | 00% |
| Total        | 4.                | 74% |

### Rental income & ERV by type of property

|                    | Rental income<br>% | Estimated rental value % |
|--------------------|--------------------|--------------------------|
| Retail warehousing | 3.9                | 3.2                      |
| Shopping centres   | 96.1               | 96.8                     |
| Overall            | 100.0              | 100.0                    |

Source: Standard Life Investments Limited

| Commonican            | f rents passing and        | LCDV/ by trues of | £ 10 11 0 10 0 11 11 1 1 1 1 |
|-----------------------|----------------------------|-------------------|------------------------------|
| LW014410751415(014H01 | II CENTIS TORISSITUS RITIO | LEKV DV LVDE O    |                              |

| Sector             | Rent passing % | Pre-lets & rent-<br>free periods % | Development voids % | Other voids % | Over rented % | Reversionary potential % | Net reversionary potential % | ERV % |
|--------------------|----------------|------------------------------------|---------------------|---------------|---------------|--------------------------|------------------------------|-------|
| Retail warehousing | 114.4          | 0.00                               | 0.0                 | 0.0           | -14.4         | 0.0                      | -14.4                        | 100.0 |
| Shopping centres   | 91.9           | 0.00                               | 0.0                 | 4.9           | 0.0           | 3.2                      | 3.2                          | 100.0 |
| Overall            | 92.6           | 0.0                                | 0.0                 | 4.7           | -0.5          | 3.1                      | 2.7                          | 100.0 |

<sup>\*</sup>Comprising the ERV of developments in progress or contracted which have not been pre-let

Source: Standard Life Investments Limited

| The unexpired term of leases          |                   |  |
|---------------------------------------|-------------------|--|
| Years                                 | % of rent passing |  |
| 20 years or greater                   | 0.8               |  |
| 15 years or greater, but less than 20 | 11.0              |  |
| 10 years or greater, but less than 15 | 9.8               |  |
| 5 years or greater, but less than 10  | 32.7              |  |
| Less than 5 years                     | 45.7              |  |

Source: Standard Life Investments Limited

### Valuations/performance monitors/affiliations

Frequency of valuation Monthly

Valuers

Cushman & Wakefield; DTZ Debenham Tie Leung Ltd

Portfolio performance monitored by MSCI

Yes

### Member of the Association of Real Estate Funds

Full member

Source: Standard Life Investments Limited

| Restrictions on holdings of cash/borrowings |   |
|---|---|
| Maximum total gearing permitted             | 25% of the Gross Asset Value of the Trust |
| Cash holdings (maximum)                     | *   |

Source: Standard Life Investments Limited

Cash holdings (minimum)

| The contribution of major tenants to rental income   |      |
|--|------|
| Tenant   | %    |
| Inditex  | 4.4  |
| H&M Hennes   | 3.6  |
| Debenhams  | 3.6  |
| Boots  | 2.8  |
| W H Smith  | 2.6  |
| Arcadia  | 2.2  |
| Victoria's Secret                                    | 2.1  |
| Next   | 1.9  |
| Signet   | 1.8  |
| JD Sports  | 1.7  |
| Three largest tenants' contribution to rental income | 11.6 |
| Five largest tenants' contribution to rental income  | 16.9 |
| Ten largest tenants' contribution to rental income   | 26.5 |

Source: Standard Life Investments Limited

| Balance sheet/gearing   |                 |                |             |        |        |
|-------------------------|-----------------|----------------|-------------|--------|--------|
|                         | Direct holdings | Joint holdings | Indirect    | Listed | Total  |
| Direct notatings        | Joint Holdings  | investments    | investments | Total  |        |
| Balance sheet (GBPm)    |                 |                |             |        |        |
| Properties at valuation | 1206.8          | 0.0            | 0.0         | 0.0    | 1206.8 |

| Listed investments           | 0.0    | 0.0 | 0.0 | 0.0 | 0.0    |
|------------------------------|--------|-----|-----|-----|--------|
| Debt                         | 0.0    | 0.0 | 0.0 | 0.0 | 0.0    |
| Cash                         | 100.9  | 0.0 | 0.0 | 0.0 | 100.9  |
| Other net assets/liabilities | -14.2  | 0.0 | 0.0 | 0.0 | -14.2  |
| Total net assets             | 1293.4 | 0.0 | 0.0 | 0.0 | 1293.4 |
| Gearing (%)                  |        |     |     |     |        |
| Net debt (cash)/properties   | -8.4   | -   | 0.0 | -   | -8.4   |
| Net debt (cash)/equity       | -7.8   | -   | 0.0 | -   | -7.8   |

Source: Standard Life Investments Limited

| Quarterly data per unit      |           |           |           |           |           |           |
|------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|
| As at                        | 31-Mar-18 | 30-Jun-18 | 30-Sep-18 | 31-Dec-18 | 31-Mar-19 | 30-Jun-19 |
| Net asset value (GBP)        | 1,049.23  | 1,036.57  | 1,017.64  | 977.27    | 918.82    | 865.60    |
| Quarterly distribution (GBP) | 8.44      | 9.49      | 9.13      | 9.62      | 6.67      | 8.39      |
| Yield                        | 3.42%     | 3.59%     | 3.54%     | 3.75%     | 3.80%     | 3.91%     |

Source: Standard Life Investments Limited

### Net asset value

The net asset value of the Trust is re-calculated on the last working day of each month, following the monthly revaluation of the portfolio. The Trust currently has no fixed rate debt. Performance fees are estimated and accrued on a quarterly basis and thus reflect in the monthly re-calculation of the Fund's net asset value.

### **Distributions**

The Fund makes distributions by the end of the month following each quarter end.

## Minimum investment/disinvestment

Minimum initial investment: GBP250,000

Minimum additional investment: n/a

Minimum holding GBP250,000

### Creation, transfer and realisation of units

Units in the fund may be created at any time at the discretion of the manager.

There will be 2 opportunities for unit holders to notify the Manager that they wish to redeem units (1. Immediately after the unit holder

vote on 12/09/2014 and 2. during the month of June 2020). Voting rights - Introduction of minority protection concept whereby matters require 75% of Unit holders vote and 50% of Unit holders vote other than the Standard Life Group

#### **Taxation**

### **Capital Gains Tax**

The Trust is not subject to capital gains tax. Those investors who are subject to tax may be liable to capital gains tax on the redemption or sale of their units in the Trust.

#### **Income Tax**

Distributions of income are made gross of tax on a quarterly basis to all unit holders who are UK residents or those who hold non-resident FICO clearance. 20% Jersey tax is withheld from distributions payable to Jersey residents. All investors, regardless of where they reside, are responsible for submitting tax returns to the UK Inland Revenue.

### Stamp duty reserve tax

The Trust is registered in Jersey, transfers of units are not subject to SDRT.

### Charges

### **Annual charges**

Annual Management Charge is 0.50% per annum of the Net Asset Value of the Trust. The Annual Management Charge applicable to cash holdings will be scaled as follows:

Up to 5% of GAV - 0.50% p.a 5% to 10% of GAV - 0.25% p.a In excess of 10% of GAV - 0.00% p.a

#### Restrictions

The Manager may borrow up to 10% of GAV for the purposes of paying redeeming Unit holders and/or Dissenting Unit holders. Facility term not to exceed 18 months.

The Manager may borrow up to a maximum of 25% of GAV for the purposes of acquiring an asset for the Trust. Facility term not to exceed 18 months

Maximum total permitted borrowing will not exceed 25% of GAV

The Trust may invest in any joint venture structure where the Trust has a controlling interest over strategic decisions

### **Development Fees**

The development fees charged will be up to 2% of the total construction costs.

| Unit holder analysis           |                       |              |
|--------------------------------|-----------------------|--------------|
|                                | Number of unitholders | Total % held |
| Less than 1% of units in issue | 33                    | 14.8         |
| 1% or greater but less than 2% | 8                     | 11.5         |
| 2% or greater but less than 4% | 1                     | 2.7          |
| 4% or greater but less than 8% | 4                     | 23.2         |
| Greater than 8.0%              | 2                     | 47.8         |
| Total                          | 48                    | 100.0        |
| Major investors                |                       |              |
| Largest holder                 | 1                     | 33.2         |
| Three largest holders          | 3                     | 54.7         |
| Five largest holders           | 5                     | 66.5         |
| Ten largest holders            | 10                    | 79.1         |
| Internal/external investors    |                       |              |
| Internal                       | 0                     | 0.0          |
| External                       | 48                    | 100.0        |

Source: Standard Life Investments Limited

| Liquidity                            |           |           |           |           |           |             |
|--------------------------------------|-----------|-----------|-----------|-----------|-----------|-------------|
|                                      | Year to   | 6 months to |
| Period                               | Dec 2014  | Dec 2015  | Dec 2016  | Dec 2017  | Dec 2018  | June 2019   |
| Issues and redemptions               |           |           |           |           |           |             |
| Units in issue as at start of period | 1,494,230 | 1,494,230 | 1,494,230 | 1,494,230 | 1,494,230 | 1,494,230   |
| Units issued during period           | -         | -         | -         | -         | -         | -           |
| Units redeemed during period         | -         | -         | -         | -         | -         | -           |
| Units in issue at end of period      | 1,494,230 | 1,494,230 | 1,494,230 | 1,494,230 | 1,494,230 | 1,494,230   |
| Unit transfers                       |           |           |           |           |           |             |
| Matched bargains                     | 63,086    | 290,174   | 45,233    | 127,026   | 33,189    | -           |
| Matched bargains %*                  | 4.2%      | 19.4%     | 3.0%      | 8.5%      | 2.2%      | 0.0%        |

<sup>\*</sup> as % of units in issue at the end of the period