

# Federated Hermes Property Unit Trust

## INVESTMENT POLICY AND OBJECTIVES

To invest in a diversified portfolio of UK commercial properties, including, where appropriate, investments in indirect vehicles and joint ownership structures that offer access to attractive asset portfolios and specialist management teams.

The Trust's objective is to outperform Other Balanced Property Funds component of The MSCI/AREF UK Quarterly Property Fund Index in the medium to long term through a combination of income and capital appreciation.

## INVESTOR CONSTITUENCY

The Trust is open to investment by exempt funds (UK pension funds, charities and investment trusts).

### Fund details

Type of fund	Unauthorised exempt unit trust
Residence	United Kingdom
Launch date	1967.00
Open/closed-ended	Open-ended
Earliest date of winding up	Not applicable
Year-end	25th March
NAV (GBpm)	1420.7

Source: Hermes Real Estate Investment Management Ltd

### Management/professional advisors

Manager	Hermes Alternative Investment Management Limited
Property Investment Manager	Hermes Real Estate Investment Management Limited
Investment Advisor	
Portfolio Manager	Dermot Kiernan
Corporate trustee	National Westminster Bank Plc
Auditors	PricewaterhouseCoopers LLP

Source: Hermes Real Estate Investment Management Ltd

### Investment rates of return, %

		MSCI/AREF UK Quarterly Property Fund Index		
	Federated Hermes Property Unit Trust	Other balanced funds	All balanced funds	All funds
3 months	5.7	6.69	7.50	6.66
Year-to-date	17.7	18.03	19.14	17.34
12 months	17.7	18.03	19.14	17.34
3 years+	5.9	5.94	6.20	4.71
5 years+	7.5	7.15	7.03	5.86
10 years+	9.2	7.84	7.61	6.93

Source: MSCI/AREF UK Quarterly Property Fund Index

### Property investment restrictions

Maximum development exposure	10% of gross asset value
Maximum speculative development exposure	
Maximum lot-size holding as a standing investment	10% of gross asset value
Maximum lot-size holding permitted at purchase	10% of gross asset value
Maximum exposure to limited partnerships	10% of gross asset value
Maximum exposure to joint ventures	10% of gross asset value
Maximum exposure to closed and open-ended property unit trusts	10% of gross asset value

Source: Hermes Real Estate Investment Management Ltd

### Portfolio distribution %

	Federated Hermes Property Unit Trust	MSCI/AREF UK Quarterly Property Fund Index**		
		Other balanced funds	All balanced funds	All funds
Standard retail – South East	6.5	5.3	4.6	4.4
Standard retail – Rest of UK	0.4	1.6	1.9	2.9

Shopping centres	1.0	0.5	0.9	3.0
Retail warehouses	12.9	11.1	10.6	8.7
<b>All UK retail</b>	<b>20.8</b>	<b>18.4</b>	<b>18.0</b>	<b>19.1</b>
City offices	4.9	3.7	3.5	3.5
West End offices	7.4	8.0	7.9	7.0
Rest of South East offices	7.7	9.8	9.1	6.6
Rest of UK offices	6.7	5.6	5.2	4.7
<b>All UK offices</b>	<b>26.6</b>	<b>27.1</b>	<b>25.6</b>	<b>21.9</b>
South East industrial	34.0	25.0	25.9	21.9
Rest of UK industrial	5.1	14.2	13.8	11.1
<b>All UK industrial</b>	<b>39.1</b>	<b>39.2</b>	<b>39.7</b>	<b>33.0</b>
Other UK properties	10.6	10.7	10.2	21.1
Cash***	2.9	4.6	6.5	4.8
<b>Overall</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>

Sources: \* Hermes Real Estate Investment Management Ltd

\*\*MSCI/AREF UK Quarterly Property Fund Index

Property ownership structure			
	Number of assets	Valuation (GBPm)	% of total portfolio
Direct holdings	72	1,426.2	100.0
Joint and indirect holdings	0	0	0.0
Listed investments	0	0	0.0
<b>Total</b>	<b>72</b>	<b>1,426.2</b>	<b>100.0</b>

Source: Hermes Real Estate Investment Management Ltd

Largest direct investments by lot size & percentage of total portfolio				
Property	Location	Sector	Valuation (GBPm)	% of total portfolio
POLAR PARK	WEST DRAYTON	Industrial	75-80	4.4
HORNDON INDUSTRIAL ESTATE	BRENTWOOD	Industrial Other	65-70	4.2
MAYBIRD SHOPPING PARK	STRATFORD-UPON-AVON	Retail Park	65-70	4.1
8/10,GREAT GEORGE STREET,LONDON,SW1P 3AE	LONDON	Office	55-65	4.0
BROKEN WHARF HOUSE	LONDON	Other	55-65	4.0
TEMPLARS SHOPPING PARK	OXFORD	Retail Park	45-55	3.4
SAINSBURYS	BEACONSFIELD	Retail Other	45-55	3.1
SOHO SQUARE	LONDON	Office	45-55	3.0
THE ROUND FOUNDARY & MARSHALL MILL	LEEDS	Office	35-45	2.8
THOMAS ROAD IND ESTATE	LONDON	Industrial	35-40	2.4
<b>10 largest investments as % of portfolio</b>			<b>0.0</b>	<b>35.3</b>

Source: Hermes Real Estate Investment Management Ltd

Direct portfolio structure by lot-size bands			
Value band (GBPm)	Number of assets	Valuation (GBPm)	% of total portfolio
0 -2.5	17	35.0	2.5
2.5 - 5	5	18.7	1.3
5-10	6	42.0	2.9
10-25	19	316.7	22.2
25 - 50	19	634.5	44.5
50 - 100	6	379.3	26.6
100-150	0	0.0	0.0
Over 150	0	0.0	0.0
<b>Total</b>	<b>72</b>	<b>1426.2</b>	<b>100.0</b>
Average lot size		19.8	

Source: Hermes Real Estate Investment Management Ltd

Property Yield		Voids as % of ERV	
Net initial yield	3.87%	Investments	12.30%
Nominal equivalent yield	4.94%	Developments	0.00%
True equivalent yield	5.09%	Total	12.30%
Net reversionary yield	5.08%		

Source: Hermes Real Estate Investment Management Ltd

Rental income & ERV by type of property		
	Rental income %	Estimated rental value %
Standard retail	9.0	7.3
Retail warehousing	18.6	15.6
Shopping centres	2.8	2.4
Central London offices	7.6	11.8
Other offices	19.2	21.5
Industrial	31.8	32.4
Other	11.0	9.0
<b>Overall</b>	<b>100.0</b>	<b>100.0</b>

Source: Hermes Real Estate Investment Management Ltd

Over Renting and Reversionary Potential, % Rent Passing								
Sector	Rent Passing, GBP Millions	Rent Free , % Rent Passing	Development vacancy, % Rent Passing	Investment vacancy, % Rent Passing	Over rented,% Rent Passing	Reversionary potential,% Rent Passing	Reversionary potential Net of Over renting,% Rent Passing	Market Value,% Rent Passing
Standard retail	5.4	3.8	0.0	9.8	-17.0	4.7	-12.3	100.9
Retail warehousing	11.3	0.0	0.0	10.0	-15.6	4.6	-11.0	104.6
Shopping centres	1.7	0.6	0.0	16.3	-16.4	10.1	-6.3	109.5
Central London offices	4.6	0.8	0.0	91.9	-1.1	93.3	92.1	192.4
Other offices	11.6	2.0	0.0	29.2	-3.1	41.0	37.9	139.9
Industrial	19.3	2.7	6.1	7.2	-1.6	29.6	28.0	126.9
Other	6.7	0.0	0.0	0.0	-11.5	1.6	-10.0	101.6
<b>Overall</b>	<b>60.7</b>	<b>1.7</b>	<b>1.9</b>	<b>18.1</b>	<b>-7.3</b>	<b>26.1</b>	<b>18.8</b>	<b>124.6</b>

\*Comprising the ERV of developments in progress or contracted which have not been pre-let

Source: Hermes Real Estate Investment Management Ltd

Listed Investments			
	% of Issue held	Valuation (GBPm)	Est. % of total portfolio
-	-	-	-
-	-	-	-
-	-	-	-
-	-	-	-
-	-	-	-
-	-	-	-

The unexpired term of leases	
Years	% of rent passing
20 years or greater	8.1
15 years or greater, but less than 20	2.0
10 years or greater, but less than 15	1.8
5 years or greater, but less than 10	25.4
Less than 5 years	62.7

Source: Hermes Real Estate Investment Management Ltd

Joint and Indirect property holdings						
Holdings	Sector	Joint/Indirect	Vehicle Type	Ownership %	Valuation	Est. % of total portfolio
-	-	-	-	-	-	-
-	-	-	-	-	-	-
-	-	-	-	-	-	-
-	-	-	-	-	-	-
-	-	-	-	-	-	-

Source: Hermes Real Estate Investment Management Ltd

## Debt analysis

Fixed rate borrowings			Variable rate borrowings		
Amount drawn (GBPm)	Average rate (%)	Average unexpired term (years)	Amount drawn (GBPm)	Rate above LIBOR (incl expenses) (%)	Off balance sheet debt (GBPm)+
0	0	0	0	0	0
0	0	0	0	0	0
0	0	0	0	0	0
0	0	0	0	0	0
0	0	0	0	0	0

Source: Hermes Real Estate Investment Management Ltd

## Development exposure\*

Capital value of developments				Cost to complete schemes in progress+
	Not yet started	In progress+	All developments	
GBPm	0	0	0	0
% of all directly held properties*	0.00%	0.00%	0.00%	0.00%

\* Includes joint ventures in which the Fund has an interest of 50% or more

Source: Hermes Real Estate Investment Management Ltd

## Valuations/performance monitors/affiliations

Frequency of valuation	Monthly, on 25th of each month except for 24th June and 29th September
Valuers	Knight Frank
Portfolio performance monitored by MSCI	Yes
Constituent of MSCI/AREF UK Quarterly Property Fund Index	Yes
Member of the Association of Real Estate Funds	Full Member

Source: Hermes Real Estate Investment Management Ltd

## Restrictions on holdings of cash/borrowings

Maximum total gearing permitted	30% of GAV
Cash holdings (maximum)	10% of GAV*
Cash holdings (minimum)	No restriction

Source: Hermes Real Estate Investment Management Ltd

## The contribution of major tenants to rental income

Tenant	%
B&Q PLC	5.3
Sainsbury's Supermarket Ltd	4.7
EI Group PLC	4.4
Edyn Ltd (SACO)	3.3
Old Mutual Wealth Business Services Ltd	2.3
LGC Bioresearch Ltd	2.3
Circle Express Ltd (under Rico Logistics)	2.3
Future Cities Catapult Ltd	2.2
Premier Inn Hotels Limited	1.9
Asda Stores Ltd	1.7
Three largest tenants' contribution to rental income	14.4
Five largest tenants' contribution to rental income	20.1
Ten largest tenants' contribution to rental income	30.6

Source: Hermes Real Estate Investment Management Ltd

## Balance sheet/gearing

	Direct holdings	Joint holdings	Indirect investments	Listed investments	Total
Balance sheet (GBPm)					
Properties at valuation	1426.2	0.0	0.0	0.0	1426.2
Listed investments	0.0	0.0	0.0	0.0	0.0
Debt	-48.0	0.0	0.0	0.0	-48.0
Cash	42.4	0.0	0.0	0.0	42.4

Other net assets/liabilities	0.0	0.0	0.0	0.0	0.0
Total net assets	1420.7	0.0	0.0	0.0	1420.7
Gearing (%)					
Net debt (cash)/properties	0.4	-	-	-	0.4
Net debt (cash)/equity	0.4	-	-	-	0.4

Source: Hermes Real Estate Investment Management Ltd

Quarterly data per unit						
As at	30-Sep-20	31-Dec-20	31-Mar-21	30-Jun-21	30-Sep-21	31-Dec-21
Bid (GBP)	6.33	6.36	6.44	6.63	6.87	7.19
Offer (GBP)	6.80	6.80	6.93	7.14	7.40	7.75
Mid (GBP)	6.56	6.58	6.69	6.88	7.13	7.47
Bid/offer spread	6.84%	6.57%	7.06%	7.08%	7.10%	7.18%
Net asset value (GBP)	6.41	6.43	6.53	6.72	6.96	7.29
Quarterly distribution (GBP)	0.04	0.08	0.06	0.06	0.06	0.07
Yield	3.22%	3.86%	3.79%	3.80%	3.95%	3.56%

Source: Hermes Real Estate Investment Management Ltd

## Unit pricing

The bid and offer price of the units are calculated on the date of the monthly valuation (i.e. on 25th of each month, except for 24th June and 29th September). The Trust has no direct fixed-rate borrowings. Performance fees, which are paid annually from income, are estimated and accrued on a quarterly basis.

## Distributions

Distributions are made quarterly on 15 February, 15 May, 15 August and 15 November for the periods to 25 March, 24 June, 29 September and 25 December, respectively. Income accrues monthly to each registration day (the 26th of each month, except 25 June and 30 September).

## Minimum investment/disinvestment

The minimum investment is 10,000 units and applications must be in multiples of 1,000 units.

## Creation, transfer and realisation of units

Units may be purchased on 12 subscription days annually. These are on the 26th of each month (apart from 25th June and 30 September) or the following business day. Redemptions must be notified in writing to take effect on the next following notice day. These are 26 March, 25 June, 30 September and 26 December. Under normal circumstances, the proceeds will be paid three months later, i.e. on the next following notice day. In exceptional circumstances, the Trust Manager may defer the redemption of some or all of the units for up to nine months. In extreme circumstances, as a last resort, which would arise only if a major proportion of unitholders wished to withdraw, the trust would be terminated and the net proceeds distributed to unitholders. The manager will attempt, where possible, the matching of buying and selling orders, with any resulting transfer being effective on the next registration day.

## Taxation

### Capital Gains Tax

The trust is exempt from capital gains tax

### Income Tax

Distributions are paid without withholding income tax.

### Stamp duty reserve tax

Transfers of units are not subject to SDRT.

## Charges

### Annual fees

The Trust Manager is entitled to receive a fee of 0.40% per annum of the net asset value of the Trust, subject to a minimum fee of £1,300,000 per annum.

### Performance fees

In addition, the Trust Manager may receive performance related fees if the performance of the Trust exceeds the average weighted total return on the agreed benchmark, being the average return on the MSCI UK Other Balanced Funds Index Weighted Average Returns, on a three year annualised rolling average basis. The amount of the fee is calculated as 17.5% of the outperformance amount generated.

The total fees payable to the Trust Manager are capped at 0.8% of the net asset value of the Trust.

Unit holder analysis		
	Number of unitholders	Total % held
Less than 1% of units in issue	58	18.3
1% or greater but less than 2%	22	30.7
2% or greater but less than 4%	5	14.5
4% or greater but less than 8%	5	27.7
Greater than 8.0%	1	8.9
<b>Total</b>	<b>91</b>	<b>100.0</b>
Major investors		
Largest holder	1	8.9
Three largest holders	3	22.5
Five largest holders	5	32.5
Ten largest holders	10	48.4
Internal/external investors		
Internal	0	0.0
External	91	100.0

Source: Hermes Real Estate Investment Management Ltd

Liquidity						
Period	Year to Dec 2016	Year to Dec 2017	Year to Dec 2018	Year to Dec 2019	Year to Dec 2020	Year to Dec 2021
<b>Issues and redemptions</b>						
Units in issue as at start of period	222,248,140	224,369,425	235,333,516	236,409,540	220,892,292	212,570,416
Units issued during period	2,121,285	10,964,091	1,076,024	1,091,266	101,358	0
Units redeemed during period	-	-	-	-16,608,514	-8,423,234	-17,560,762
Units in issue at end of period	224,369,425	235,333,516	236,409,540	220,892,292	212,570,416	195,009,654
<b>Unit transfers</b>						
Matched bargains	38,228,416	9,693,738	10,278,563	7,540,990	9,615,145	5,025,149
Matched bargains %*	17.04%	4.12%	4.35%	3.41%	4.52%	2.58%

\* as % of units in issue at the end of the period

Source: Hermes Real Estate Investment Management Ltd