

# **PGIM Real Estate Uk Ground Lease Fund**

### **INVESTMENT POLICY AND OBJECTIVES**

To provide (post Fund running cost) a yield 200bps above the real flat yield for a benchmark of long dated index linked gilts (before inflation) on a rolling 10 year basis.

## **INVESTOR CONSTITUENCY**

PGIM Real Estate UK Ground Lease Fund is available for investment to UK taxable and UK tax exempt investors including pension schemes, corporates, charities and certified sophisticated investors, and, subject to local regulations and requirements, overseas taxable and overseas tax exempt investors.

Fund details	
Type of fund	Open ended PUT
Residence	Jersey
Launch date	February 2007
Open/closed-ended	Open-ended*
Year-end	31 December
NAV (GBPm)	676.9

Source: PGIM Real Estate Uk Ground Lease Fund

# Management/professional advisors

ManagerPramerica Real Estate InvestorsFund administrationUBS AG Jersey BranchProperty fund managerPaul Dennis-Jones

Trustee UBS Trustees (Jersey) limited

Auditors Ernst & Young LLP

Source: PGIM Real Estate Uk Ground Lease Fund

#### Investment rates of return, % MSCI/AREF UK Quarterly Property Fund Index **PGIM Real Estate Uk Ground** All balanced **Long Income Funds** All funds Lease Fund funds 3 months 1.1 1.4 0.3 0.3 Year-to-date 1.1 1.4 0.3 0.3 12 months 1.3 4.1 6.6 4.8 3 years+ 8.3 7.6 6.1 5.6 5 years+ 9.9 7.9 9.1 8.5 10 years+ 7.9 8.3 8.5

Source : PGIM Real Estate Uk Ground Lease Fund

Property investment restrictions	
Maximum development exposure	*
Maximum speculative development exposure	*
Maximum lot-size holding as a standing investment	*
Maximum lot-size holding permitted at purchase	*
Maximum exposure to limited partnerships	*
Maximum exposure to joint ventures	*
Maximum exposure to closed and open-ended property unit trusts	*

Source: PGIM Real Estate Uk Ground Lease Fund

### Portfolio distribution %

MSCI/AREF UK Quarterly Property Fund Index

	PGIM Real Estate Uk Ground Lease Fund	Long Income Funds	All balanced funds	All funds
Standard retail – South East	0.0	9.5	7.0	5.7
Standard retail – Rest of UK	3.5	9.4	3.6	3.8
Shopping centres	9.5	0.9	2.5	7.6
Retail warehouses	0.0	2.1	13.9	13.3
All UK retail	13.0	21.9	27.1	30.4
City offices	0.0	3.9	3.7	3.3
West End offices	0.0	2.2	8.3	7.3
Rest of South East offices	2.2	5.2	11.3	7.7
Rest of UK offices	0.0	9.2	5.8	4.9
All UK offices	2.2	20.5	29.0	23.2
South East industrial	0.0	2.2	19.1	15.3
Rest of UK industrial	0.5	6.4	10.1	8.0
All UK industrial	0.5	8.5	29.2	23.4
Other UK properties	73.7	47.1	9.7	18.8
Cash***	10.6	2.0	5.1	4.3
Overall	100.0	100.0	100.0	100.0

Property ownership structure			
	Number of assets	Valuation (GBPm)	% of total portfolio
Direct holdings	114	605.2	100.0
Joint and indirect holdings	0	0	0
Listed investments	0	0	0
Total	114.0	605.2	100.0

Source : PGIM Real Estate Uk Ground Lease Fund

Largest direct investments by lot size & percentage of total portfolio

Property	Location	Sector	Valuation (GBPm)	% of total portfolio
THE HOTEL RUSSELL	LONDON	Other: Hotel (Hospitality)	88.4	14.6
PARK PLAZA RIVERBANK HOTEL	LONDON	Other: Hotel (Hospitality)	42.6	7.0
157-183 WATERLOO ROAD	LONDON	Other: Hotel (Hospitality)	33.9	5.6
RADISSON EDWARDIAN	GUILDFORD	Other: Hotel (Hospitality)	27.4	4.5
GREAT NORTHERN HOTEL	LONDON	Other: Hotel (Hospitality)	27.4	4.5
THISTLES SHOPPING CENTRE	Stirling	Shopping Centres	18.8	3.1
THE PALACE HOTEL	MANCHESTER	Other: Hotel (Hospitality)	17.5	2.9
FOREST PINES HOTEL & GOLF RESO, ERMINE STREET	BROUGHTON,BRIGG	Other: Hotel (Hospitality)	17.3	2.9
THE WESTIN HOTEL PORTFOLIO, UPPER THAMES STREET	LONDON	Other: Hotel (Hospitality)	16.7	2.8
CHESFORD GRANGE,KENILWORTH	WARWICK	Other: Hotel (Hospitality)	16.4	2.7
10 largest investments as % of portfolio			306.2	50.6

Direct portfolio structure by lot-size bands				
Value band (GBPm)	Number of assets	Valuation (GBPm)	% of total portfolio	
0 -2.5	73	66.1	10.9	
2.5 - 5	11	39.7	6.6	
5-10	10	71.0	11.7	
10-25	15	208.9	34.5	
25 - 50	4	131.2	21.7	
50 - 100	1	88.4	14.6	
100-150	0	0.0	0.0	
Over 150	0	0.0	0.0	
Total	114	605.2	100	
Average lot size		5.3		

Source : PGIM Real Estate Uk Ground Lease Fund

Property Yield		Voids as % of ERV	
Net initial yield	2.60%	Investments	0.00%
Nominal equivalent yield	2.67%	Developments	0.00%

True equivalent yield	0.00%	Total	0.00%
Net reversionary yield	2.40%		

Rental income & ERV by type of property			
	Rental income %	Estimated rental value %	
Standard retail	4.6	4.7	
Retail warehousing	0.0	0.0	
Shopping centres	13.1	13.3	
Central London offices	0.0	0.0	
Other offices	2.6	2.6	
Industrial	0.9	0.8	
Other	78.8	78.6	
Overall	100.0	100.0	

Source : PGIM Real Estate Uk Ground Lease Fund

Comparison of rents pass	sing and ERV by typ	e of property*						
Sector	Rent passing %	Pre-lets & rent- free periods %	Development voids %	Other voids %	Over rented %	Reversionary potential %	Net reversionary potential %	ERV %
Standard retail	97.1	0.0	0.0	0.0	0.0	2.9	2.9	100.0
Retail warehousing	-	-	-	-	-	-	-	-
Shopping centres	97.2	0.0	0.0	0.0	0.0	2.8	2.8	100.0
Central London offices	-	-	-	-	-	-	-	-
Other offices	98.3	0.0	0.0	0.0	0.0	1.7	1.7	100.0
Industrial	100.0	0.0	0.0	0.0	0.0	0.0	0.0	100.0
Other	98.9	0.0	0.0	0.0	0.0	1.1	1.1	100.0
Overall	98.6	0.0	0.0	0.0	0.0	1.4	1.4	100.0

<sup>\*</sup>Comprising the ERV of developments in progress or contracted which have not been pre-let

Source: PGIM Real Estate Uk Ground Lease Fund

		Valuation	Est. % of total
	% of Issue held	(GBPm)	portfolio
0	0.0	0.0	0.0
0	0.0	0.0	0.0
0	0.0	0.0	0.0
0	0.0	0.0	0.0
0	0.0	0.0	0.0
	0.0	0.0	0.0

The unexpired term of leases				
Years	% of rent passing			
20 years or greater	100.0			
15 years or greater, but less than 20	0.0			
10 years or greater, but less than 15	0.0			
5 years or greater, but less than 10	0.0			
Less than 5 years	0.0			

Joint and Indirect property holdings						
Holdings	Sector	Joint/Indirect	Vehicle Type	Ownership %	Valuation	Est. % of total portfolio
0.0	0.0	0.0	0.0	0.0	0.0	0.0
0.0	0.0	0.0	0.0	0.0	0.0	0.0
0.0	0.0	0.0	0.0	0.0	0.0	0.0
0.0	0.0	0.0	0.0	0.0	0.0	0.0
0.0	0.0	0.0	0.0	0.0	0.0	0.0
0.0	0.0	0.0	0.0	0.0	0.0	0.0

Source : PGIM Real Estate Uk Ground Lease Fund

Debt analysis	
Fixed rate borrowings	Variable rate borrowings

	Amount drawn (GBPm)	Average rate (%)	Average unexpired term (years)
	0	0	0
	0	0	0
	0	0	0
	0	0	0
	0	0	0

Amount drawn (GBPm)	Rate above LIBOR (incl expenses) (%)	
0	0	
0	0	
0	0	
0	0	
0	0	

## Development exposure\*

### Capital value of developments

				Cost to complete schemes in
	Not yet started	In progress+	All developments	progress+
GBPm	0	0	0	0
% of all directly held properties*	0.00%	0.00%	0.00%	0.00%

<sup>\*</sup> Includes joint ventures in which the Fund has an interest of 50% or more

Source : PGIM Real Estate Uk Ground Lease Fund

### Valuations/performance monitors/affiliations

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Frequency of valuation	Monthly, on the last calendar day of the month
Valuers	Knight Frank LLP
Portfolio performance monitored by MSCI	Yes
Constituent of MSCI/AREF UK Quarterly Property Fund Index	Yes
Member of the Association of Real Estate Funds	Full member

Source : PGIM Real Estate Uk Ground Lease Fund

### Restrictions on holdings of cash/borrowings

0	
Maximum total gearing permitted	Nil *
Cash holdings (maximum)	N/A**
Cash holdings (minimum)	N/A**

The contribution of major tenants to rental income	
Tenant	%
PRINCIPAL HAYLEY GROUP LIMITED	15.8
APRIROSE	9.9
CHURCHILL RETIREMENT LIVING	8.7
RIVERBANK HOTEL HOLDING BV	6.3
STANDARD LIFE INVESTMENTS	5.2
RSW PROPCOLIMITED	4.7
RMH GUILDFORD LLP	4.3
KCCLP	3.9
PINBOARD NOMINEE 1 LIMITED & PINBOARD NOMINEE 2 LTD	3.0
BE YEOVIL BV	2.7
Three largest tenants' contribution to rental income	34.5
Five largest tenants' contribution to rental income	46.0
Ten largest tenants' contribution to rental income	64.6

Source : PGIM Real Estate Uk Ground Lease Fund

Balance sheet/gearing					
	Direct holdings	Joint holdings	Indirect investments	Listed investments	Total
Balance sheet (GBPm)					
Properties at valuation	605.2	0.0	0.0	0.0	605.2
Listed investments	0.0	0.0	0.0	0.0	0.0
Debt	0.0	0.0	0.0	0.0	0.0
Cash	71.7	0.0	0.0	0.0	71.7
Other net assets/liabilities	0.0	0.0	0.0	0.0	0.0
Total net assets	676.9	0.0	0.0	0.0	676.9
Gearing (%)					
Net debt (cash)/properties	-11.9	-	-	-	-11.9
Net debt (cash)/equity	-10.6	-	-	-	-10.6

Source : PGIM Real Estate Uk Ground Lease Fund

Quarterly data per unit						
As at	30-Dec-17	31-Mar-18	30-Jun-18	30-Sep-18	31-Dec-18	31-Mar-19
Offer (GBp)	1.70310	1.70120	1.67480	1.67010	1.67760	1.68740
Net asset value (GBp)	1.69455	1.69307	1.66815	1.66377	1.67143	1.68130
Quarterly distribution (GBp)	0.00854	0.00816	0.00866	0.00848	0.00808	0.00800
Yield	2.1%	2.0%	2.2%	2.0%	2.0%	2.0%

### **Unit pricing**

The unit price is calculated on the last business day of each month. Income is not included in the unit price. Some of the vehicles through which the Fund holds directly-held investments have fixed-rate debt. The market value of this debt is not published and it does not reflect in the monthly recalculation of the Fund's net asset value.

### **Distributions**

Distributions are made monthly, normally on the 20th of each month or the following working day. Ex-distribution dates are the penultimate working day of each month, i.e. the day before pricing. Distributions are paid to the unitholders shown on the register on the ex-distribution dates.

### Minimum investment/disinvestment

The minimum initial investment is GBP250,000, although the manager, at their discretion, can allow investors to invest as little as GBP25,000 where it is satisfied that the investor has received financial advice or the investment is made on the investor's behalf by a discretionary investment manager. Existing unitholders may increase or decrease their holdings by minimum amounts of GBP10,000 (rounded to the nearest number of whole units). No redemption notice will be accepted that would result in a holding falling to below the minimum holding value determined by the manager (currently GBP10,000).

### Creation, transfer and realisation of units

The fund is open to subscriptions on a monthly basis, with applications to be received at least three business days before subscription day, which is the last working day of the month.

As from March 2009, the Manager has the discretion to defer redemptions if it deems it in the interest of continuing unitholders to do so. Redeeming unitholders may not withdraw their realisation notice in respect of units which the Manager has notified the unitholder that it has determined can be redeemed or any units which are within the last 3 months of the 24-month redemption window.

The manager will attempt, where possible, the matching of buying and selling orders. Such transfers are effective from the last business day of the month during which they take place.

#### **Taxation**

The following is a summary of current law and practice and is subject to change. The information should not be regarded as legal or tax advice.

### **Capital Gains Tax**

Since it is registered in Jersey, the fund is not subject to UK capital gains tax. Those investors who are subject to tax may be liable to capital gains tax on the redemption or sale of their units in the trust.

#### **Income Tax**

While distributions of income are made net of UK Income Tax, non-taxpayers are entitled to reclaim any tax deducted at source.

### Stamp duty reserve tax

No stamp duty is payable on the transfer of existing units.

### **Charges**

The trust instrument empowers the manager and investment advisor to make an annual charge totalling not more than 2% of the net asset value of the fund (including accrued income). However, the total charge is currently 1% pa and the manager has undertaken to give at least three months' notice of any increase in this figure.

The manager and investment advisor currently bear the cost of fees of service providers in relation to day-to-day management and rent collection of directly held properties, valuations, the trustees' and auditors' fees, custodian fees and the costs of preparing reports and accounts for unitholders, and market research and performance measurement. These costs may, alternatively, be charged to unitholders. The manager has undertaken to give at least three months' notice before so doing.

Unit holder analysis				
	Number of unitholders	Total % held		
Less than 1% of units in issue	1	0.0		
1% or greater but less than 2%	1	1.6		
2% or greater but less than 4%	2	6.3		
4% or greater but less than 8%	1	5.9		
Greater than 8.0%	5	86.2		
Total	10	100.0		
Major investors				
Largest holder	1	30.4		

External	10	100.0
Internal	0	0.0
Internal/external investors		
Ten largest holders	10	100.0
Five largest holders	5	86.2
Three largest holders	3	63.7

Liquidity						
Period	Year to Dec 2014	Year to Dec 2015	Year to Dec 2016	Year to Dec 2017	Year to Dec 2018	Year to Dec 2019
Issues and redemptions						
Units in issue as at start of period	251,594,402	268,948,553	291,070,886	292,699,692	379,179,109	402,334,438
Units issued during period	17,354,151	22,126,610	1,628,807	86,479,859	23,155,329	367,317
Units redeemed during period	-	-4277	-	-441.86	0	0
Units in issue at end of period	268,948,553	291,070,886	292,699,692	379,179,109	402,334,438	402,701,755
Unit transfers						
Matched bargains	18011798	-	150316	0	1,369,746	0
Matched bargains %*	6.7	-	10.00%	0	0.003404497	0.00%

<sup>\*</sup> as % of units in issue at the end of the period

Source: PGIM Real Estate Uk Ground Lease Fund