

## CBRE UK Property PAIF

### INVESTMENT POLICY AND OBJECTIVES

The fund invests in institutional-grade properties in the United Kingdom, with a view to securing above-average, long-term performance through a research-led approach to portfolio management and careful stock selection. The return objective is to outperform the weighted average of the MSCI/AREF All Balanced Property Funds Index.

### INVESTOR CONSTITUENCY

The PAIF is open to professional investors or qualifying investors who are eligible to invest in a FCA-regulated qualifying investor scheme.

Fund details	
Type of fund	Property Authorised Investment Fund
Residence	United Kingdom
Launch date	December 1997
Open/closed-ended	Open-ended
Earliest date of winding up	N.A.
Year-end	31 December
NAV (GBPm)	1619.9

Source : CBRE Global Investors (UK Funds) Ltd

Management/professional advisors	
Authorised Corporate Director	CBRE Global Investors (UK Funds) Ltd
Property Manager	CBRE Global Investors (UK) Ltd
Fund Manager	Hannah Marshall
Registrar	Capita Financial Administrators Limited
Trustee	Citibank
Auditors	Ernst & Young LLP

Source : CBRE Global Investors (UK Funds) Ltd

Investment rates of return, %		**MSCI/AREF UK Quarterly Property Fund Index		
	CBRE UK Property PAIF	Other balanced funds	All balanced funds	All funds
3 months	0.7	0.5	0.4	0.1
Year-to-date	1.0	1.5	1.3	0.8
12 months	2.1	2.8	2.2	1.5
3 years+	6.5	7.2	6.7	5.9
5 years+	7.9	8.1	7.5	6.8
10 years+	10.2	8.9	8.5	8.8

Note: \* Weighted average returns + Annualised

Source: \*\*MSCI/AREF UK Quarterly Property Fund Index (Sponsored by PropertyMatch)

Property investment restrictions	
Maximum development exposure	*
Maximum speculative development exposure	10%
Maximum lot-size holding as a standing investment	20%
Maximum lot-size holding permitted at purchase	20%

Maximum exposure to limited partnerships	*
Maximum exposure to joint ventures	*
Maximum exposure to closed and open-ended property unit trusts	*

Note: \* None specified

Source: CBRE Global Investors (UK Funds) Ltd

### Portfolio distribution %

	CBRE UK Property PAIF	MSCI/AREF UK Quarterly Property Fund Index **		
		Other balanced funds	All balanced funds	All funds
Standard retail – South East	10.4	7.6	7.0	5.7
Standard retail – Rest of UK	4.2	3.1	3.2	3.6
Shopping centres	0.0	1.8	2.4	7.1
Retail warehouses	17.9	13.0	13.1	12.6
<b>All UK retail</b>	<b>32.6</b>	<b>25.6</b>	<b>25.8</b>	<b>29.1</b>
City offices	0.8	3.5	3.6	3.3
West End offices	5.6	7.8	8.2	7.0
Rest of South East offices	9.2	11.4	10.7	7.4
Rest of UK offices	3.9	5.9	5.7	4.9
<b>All UK offices</b>	<b>19.5</b>	<b>28.6</b>	<b>28.2</b>	<b>22.6</b>
South East industrial	31.0	19.4	19.7	15.8
Rest of UK industrial	4.4	10.4	10.2	8.2
<b>All UK industrial</b>	<b>35.4</b>	<b>29.8</b>	<b>29.9</b>	<b>23.9</b>
Other UK properties	7.9	11.3	10.2	19.9
Cash***	4.7	4.7	6.0	4.5
<b>Overall</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>

Sources: \* Source: CBRE Global Investors (UK Funds) Ltd

\*\* MSCI/AREF UK Quarterly Property Fund Index (Sponsored by PropertyMatch)

### Property ownership structure

	Number of assets	Valuation (GBPm)	% of total portfolio
Direct holdings	69	1,543.6	100.0
Joint and indirect holdings	0	0.0	0.0
Listed investments	0	0.0	0.0
<b>Total</b>	<b>69</b>	<b>1,543.6</b>	<b>100.0</b>

Source : CBRE Global Investors (UK Funds) Ltd

### Largest direct investments by lot size & percentage of total portfolio

Property	Location	Sector	Valuation (GBPm)	% of total portfolio
ARNISON RETAIL PARK	DURHAM	Retail Park	125 -150	9-10%
1 ALBEMARLE ST	LONDON	Office	60-70	4-5%
LOGISTICS CITY	GRAYS	Industrial	60-70	4-5%
NURSLING INDUSTRIAL ESTATE	SOUTHAMPTON	Industrial	50-60	3-4%
EAGLE HOUSE, JERMYN STREET	LONDON	Office	50-60	3-4%
BLACKFRIARS ROAD	LONDON	Office	50-60	3-4%
MEADOWBANK RETAIL PARK	EDINBURGH	Retail Park	40-50	3-4%
WALTHAM PARK WAY	LONDON	Industrial	40-50	2-3%
EUROWAY, MILLS ROAD	AYLESFORD, KENT	Retail Other	40-50	2-3%
UNION STREET	LONDON	Office	30-40	2-3%

### 10 largest investments as % of portfolio

Source : CBRE Global Investors (UK Funds) Ltd

### Direct portfolio structure by lot-size bands

Value band (GBPm)	Number of assets	Valuation (GBPm)	% of total portfolio
0 -2.5	2	5	0.3

2.5 - 5	6	23	1.5
5-10	14	104	6.7
10 - 25	27	467	30.3
25 - 50	13	449	29.1
50 - 100	6	357	23.1
100-150	1	139	9.0
Over 150	0	0	0.0
<b>Total</b>	<b>69</b>	<b>1544.0</b>	<b>100.0</b>
Average lot size		22.4	

Source : CBRE Global Investors (UK Funds) Ltd

Property Yield	
Net initial yield	4.50%
Nominal equivalent yield	5.30%
True equivalent yield	5.32%
Net reversionary yield	5.50%

Source : CBRE Global Investors (UK Funds) Ltd

Voids as % of ERV	
Investments	6.40%
Developments	1.00%
<b>Total</b>	<b>7.40%</b>

Source : CBRE Global Investors (UK Funds) Ltd

### Rental income & ERV by type of property

\*CBRE UK Property PAIF has declined to provide this data on the grounds of its commercial sensitivity

Source : CBRE Global Investors (UK Funds) Ltd

### Comparison of rents passing and ERV by type of property\*

\*CBRE UK Property PAIF has declined to provide this data on the grounds of its commercial sensitivity

\*Comprising the ERV of developments in progress or contracted which have not been pre-let

Source : CBRE Global Investors (UK Funds) Ltd

### Listed Investments

	% of Issue held	Valuation (GBPm)	Est. % of total portfolio
0	0.0	0.0	-
0	0.0	0.0	-
0	0.0	0.0	-
0	0.0	0.0	-
0	0.0	0.0	-
	0.0	0.0	0.0

### The unexpired term of leases

Years	% of rent passing
20 years or greater	4.4
15 years or greater, but less than 20	5.7
10 years or greater, but less than 15	10.3

5 years or greater, but less than 10	23.8
Less than 5 years	55.8

Source : CBRE Global Investors (UK Funds) Ltd

#### Joint and Indirect property holdings

Holdings	Sector	Joint/Indirect	Vehicle Type	Ownership %	Valuation	Est. % of total portfolio
0.0	0.0	0.0	0.0	0.0	0.0	0.0
0.0	0.0	0.0	0.0	0.0	0.0	0.0
0.0	0.0	0.0	0.0	0.0	0.0	0.0
0.0	0.0	0.0	0.0	0.0	0.0	0.0
0.0	0.0	0.0	0.0	0.0	0.0	0.0
0.0	0.0	0.0	0.0	0.0	0.0	0.0

Source : CBRE Global Investors (UK Funds) Ltd

#### Debt analysis

Fixed rate borrowings			Variable rate borrowings		
Amount drawn (GBPm)	Average rate (%)	Average unexpired term (years)	Amount drawn (GBPm)	Rate above LIBOR (incl expenses) (%)	Off balance sheet debt (GBPm)+
0	0	0	0	0	0
0	0	0	0	0	0
0	0	0	0	0	0
0	0	0	0	0	0
0	0	0	0	0	0

Source : CBRE Global Investors (UK Funds) Ltd

Note: + Off balance sheet debt may be at fixed or variable rates

#### Development exposure\*

	Capital value of developments			Cost to complete schemes in progress+
	Not yet started	In progress+	All developments	
GBPm	0	0	0	0
% of all directly held properties*	0.00%	0.00%	0.00%	0.00%

\* Includes joint ventures in which the Fund has an interest of 50% or more

Source : CBRE Global Investors (UK Funds) Ltd

#### Valuations/performance monitors/affiliations

Frequency of valuation	Monthly
Valuers	Knight Frank LLP
Portfolio performance monitored by MSCI	Yes
Constituent of MSCI/AREF UK Quarterly Property Fund Index	Yes
Member of the Association of Real Estate Funds	Full member

Source : CBRE Global Investors (UK Funds) Ltd

#### Restrictions on holdings of cash/borrowings

Maximum total gearing permitted	30%
Cash holdings (maximum)	*
Cash holdings (minimum)	*

Source : CBRE Global Investors (UK Funds) Ltd

#### The contribution of major tenants to rental income

Tenant	%
Sainsbury's Supermarkets	7.1
Marks and Spencer	2.4
IBM	1.9
Transport for London	2.3

DSG Retail Ltd	1.8
Hobbs Ltd	1.6
Secretary of State	1.5
TK Maxx	1.4
Asda Stores Ltd	1.3
DFS Trading Ltd	1.2
Three largest tenants' contribution to rental income	11.4
Five largest tenants' contribution to rental income	15.5
Ten largest tenants' contribution to rental income	22.5

Source : CBRE Global Investors (UK Funds) Ltd

### Balance sheet/gearing

	Direct holdings	Joint holdings	Indirect investments	Listed investments	Total
Balance sheet (GBPm)					
Properties at valuation	1543.6	0.0	0.0	0.0	1543.6
Listed investments	0.0	0.0	0.0	0.0	0.0
Debt	0.0	0.0	0.0	0.0	0.0
Cash	76.3	0.0	0.0	0.0	76.3
Other net assets/liabilities	0.0	0.0	0.0	0.0	0.0
Total net assets	1619.9	0.0	0.0	0.0	1619.9
Gearing (%)					
Net debt (cash)/properties	-4.9	-	-	-	-4.9
Net debt (cash)/equity	-4.7	-	-	-	-4.7

Source : CBRE Global Investors (UK Funds) Ltd

### Quarterly data per unit

As at	30-Jun-18	30-Sep-18	31-Dec-18	31-Mar-19	30-Jun-19	30-Sep-19
Bid (GBP)	1,079.00	1,087.68	1,088.69	1,081.00	1,072.24	1,069.31
Offer (GBP)	1,154.00	1,163.69	1,164.72	1,157.00	1,147.20	1,144.07
Mid (GBP)	1,116.50	1,125.69	1,126.71	1,119.00	1,109.72	1,106.69
Bid/offer spread	6.5%	6.5%	6.5%	6.6%	6.5%	6.5%
Net asset value (GBP)	1,089.00	1,098.06	1,099.06	1,091.00	1,082.44	1,079.49
Quarterly distribution (GBP)	10.32	3.15	3.71	3.77	10.08	10.16
Yield	3.75%	1.30%	1.27%	1.26%	3.81%	3.87%

Source : CBRE Global Investors (UK Funds) Ltd

\*The fall in NAV between September quarter and December quarter is due to the Merger in November 2016, where units were issued at £1,000.01

### Unit pricing

The share price will be calculated at each Valuation Point, being the first business day of each month.

### Distributions

Distributions are usually expected to be made no later than the last Business Day of the Month following the Month to which the Distributable Income relates

### Minimum investment/disinvestment

The minimum investment in the PAIF is £500,000.

### Redemption procedure

A Shareholder wishing to redeem any shares must serve a Redemption Notice to realise some or all of its shares with effect from the first business day of each quarter. The redemption price is the bid price of the shares on the relevant Redemption Dealing Day i.e the first Business Day of each quarter. The ACD will assist, wherever possible, in matching buyers and sellers on the secondary market.

### Redemption notice dates

The Redemption Notice must be served at least one Quarter plus one Business Day before such Redemption Dealing Day.

### Subscription procedure

Applications forms are available from the Authorised Corporate Director (ACD) on request. Drawdown Notices require funds to be paid on the last Business Day prior to a Subscription Dealing Day and shall be issued no fewer than 10 Business Days prior to a Drawdown Date. Once accepted, each commitment shall be drawn down at the Issue Price prevailing on the relevant Subscription Dealing Day, usually being the first Business Day of the month. The Issue Price will be the offer price at the relevant Subscription Dealing Day.

## Taxation

Capital gains tax: the vehicle is tax transparent. The funds is exempt from capital gains tax.

## Charges

### The Authorised Corporate Director (ACD)

The ACD receives an annual management fee of an amount equal to 0.05% of the Company NAV.

### The property manager

The Property Manager receives an annual property management fee of 0.35% of the Company NAV.

## Note

The fee excludes the fees of the Depositary, Registrar, Independent Valuer and Auditor. There is no performance fees.

## Permitted Investors

**Permitted:** A person to whom Shares may be promoted under 4.12.4R of the FCA's Conduct of Business Sourcebook that is not an ERISA Investor. In addition, only US persons that are IAI/QPs shall be considered as Eligible Investors.

**Not Permitted:** The Company prohibits the offer of, and the subscription for or transfer of, Shares to ERISA Investors.

## Unit holder analysis

	Number of unitholders	Total % held
Less than 1% of units in issue	28	11.8
1% or greater but less than 2%	9	12.7
2% or greater but less than 4%	4	9.3
4% or greater but less than 8%	4	27.4
Greater than 8.0%	4	38.8
<b>Total</b>	<b>49</b>	<b>100.0</b>
<b>Major investors</b>		
Largest holder	1	10.8
Three largest holders	3	30.7
Five largest holders	5	46.7
Ten largest holders	10	71.4
<b>Internal/external investors</b>		
Internal	0	0.0
External	49	100.0

Source : CBRE Global Investors (UK Funds) Ltd

## Liquidity

Period	Year to Dec 2014	Year to Dec 2015	Year to Dec 2016	Year to Dec 2017	Year to Dec 2018	Year to Dec 2019
<b>Issues and redemptions</b>						
Units in issue as at start of period	359,786	415,498	449,128	1,470,000	1,498,448	1,500,101
Units issued during period	55,712	33,630	1,483,537	28,448	1,652	626
Units redeemed during period	-	-	-14,225	0	0	-9,326
Units in issue at end of period	415,498	449,128	1,470,000	1,498,448	1,500,101	1,491,400
<b>Unit transfers</b>						
Matched bargains	20,145	10,406	416	0	77,656.06	8,536
Matched bargains %*	0.0485	2.32%	0.02%	0.00%	5.18%	0.6%

\* as % of units in issue at the end of the period

Source : CBRE Global Investors (UK Funds) Ltd

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