# PropertyMatch<sup>®</sup>

# **Schroder UK Real Estate Fund**

## INVESTMENT POLICY AND OBJECTIVES

The investment objective of the Fund is to achieve a blend of income and capital growth for investors through investment in UK property. Risk is diversified by the Fund holding a mixed portfolio of retail, office, industrial and other property (including leisure) throughout the UK. The Fund seeks to provide a return of 0.5% per annum (net of fees) above its benchmark (MSCI/AREF UK Quarterly Property Fund Index – All Balanced Fund Weighted Average) over rolling three year periods.

## INVESTOR CONSTITUENCY

The Fund, previously named Schroder Exempt Property Unit Trust, converted on 31 July 2012 into a Property Authorised Investment Fund ('PAIF'). As a result it is now available for investment not only to exempt funds, but to a wider range of UK and foreign professional investors including insurance companies, diversified multi-asset funds, financial institutions, discretionary asset managers. It is not suitable for retail investors. For full details see the Prospectus on the Fund's web-site www.schroders.com/sref

Fund details	
Type of fund	Property authorised investment fund
Residence	United Kingdom
Launch date	June 1971 (See 'Investor constituency' above)
Open/closed-ended	Open-ended
Earliest date of winding up	Not applicable
Year-end	31 March
NAV (GBPm)	2378.2

Source: Schroders

Management/professional advisors	
Authorised Corporate Director ('ACD')	Schroder Unit Trusts Limited
Investment Manager	Schroder Real Estate Investment Management Limited
Fund Manager	Jessica Berney
Depository	Natwest Trustee & Depositary Services Limited
Auditors	PricewaterhouseCoopers
Source: Schroders	

Investment rates of return, %					
			MSCI/AREF UK Quarterly Property Fund Index		
	Schroder UK Real Estate Fund	Other balanced funds	All balanced funds	All funds	
3 months	0.3	0.3	0.3	0.0	
Year-to-date	2.1	1.8	1.6	0.7	
12 months	2.1	1.8	1.6	0.7	
3 years+	6.8	6.5	6.0	5.3	
5 years+	7.8	7.2	6.6	6.0	
10 years+	8.9	8.1	7.7	7.7	

 $Source: MSCI/AREF\ UK\ Quarterly\ Property\ Fund\ Index\ (Sponsored\ PropertyMatch)$ 

Property investment restrictions	
Maximum development exposure	20% of NAV
Maximum speculative development exposure	15% of NAV
Maximum lot-size holding as a standing investment	15% of NAV
Maximum lot-size holding permitted at purchase	15% of NAV
Maximum exposure to limited partnerships/joint ventures	35% of NAV
Maximum exposure to closed and open-ended property unit trusts	None specified
Maximum leverage	25% of NAV

Source: Schroders

	Schroder UK Real Estate Fund	Other balanced funds	All balanced funds	All funds
Standard retail – South East	5.5	7.4	6.8	5.6
Standard retail – Rest of UK	2.4	3.0	3.2	3.6
Shopping centres	0.6	1.3	2.0	6.6
Retail warehouses	5.4	12.3	12.0	10.8
All UK retail	13.9	24.0	23.9	26.5
City offices	4.9	3.6	3.3	2.9
West End offices	4.4	7.6	8.0	6.7
Rest of South East offices	26.6	11.6	10.8	7.6
Rest of UK offices	5.1	6.3	5.9	5.0
All UK offices	41.1	29.1	28.0	22.2
South East industrial	18.9	19.6	19.9	15.9
Rest of UK industrial	5.1	10.5	10.2	8.3
All UK industrial	24.0	30.1	30.1	24.2
Other UK properties	12.0	11.7	10.7	21.4
Cash	9.0	5.1	7.3	5.7
Overall	100.0	100.0	100.0	100.0

Sources: \* Schroders \*\* MSCI/AREF UK Quarterly Property Fund Index (Sponsored by PropertyMatch)

Note: Schroder UK Real Estate portfolio distribution is based on total property valuation plus cash held in direct vehicles but excludes cash held in indirect vehicles

Property ownership structure					
	Number of assets	Valuation (GBPm)	% of total portfolio		
Direct holdings	46	1,827.8	83.8		
Joint and indirect holdings	7	352.5	16.2		
Listed investments	0	0.0	0.0		
Total	53	2,180.3	100.0		
Source: Schroders					

Largest direct investments by lot size & percentage of total portfolio				
Property	Location	Sector	Valuation (GBPm)	% of total portfolio
RUSKIN SQUARE, BUILDING 1 (HMRC)	CROYDON	Office	150-200m	7.4
WENLOCK WORKS (SHEPHERDESS WALK)	LONDON	Office	100-150m	5.4
ONE LYRIC	LONDON	Office	100-150m	4.9
CRAYFORD INDUSTRIAL PARK	STOCKPORT	Industrial	100-150m	4.8
PARK ROYAL PH 1 2 3 4	LONDON	Industrial	50-100m	4.2
ELECTRA	LONDON	Industrial	50-100m	4.2
HARTLEBURY TRADING ESTATE	KIDDERMINSTER	Industrial	50-100m	3.4
KENSINGTON VILLAGE	LONDON	Office	50-100m	2.9
BATTERSEA STUDIOS, SILVERTHORNE ROAD	LONDON	Office	50-100m	2.9
CARDIFF, MERMAID QUAY	CARDIFF	Other: Leisure	50-100m	2.9
10 largest investments as % of portfolio			0.0	43.0

Source: Schroders

Value band (GBPm)	Number of assets	Valuation (GBPm)	% of total portfolio
0 -2.5	2	0.6	0.0
2.5 - 5	0	0.0	0.0
5-10	9	73.4	3.4
10-25	9	165.5	7.6
25 - 50	12	443.6	20.3
50 - 100	11	759.3	34.8
100-150	2	223.7	10.3
Over 150	1	161.8	7.4
otal	46	1827.8	83.8
Average lot size		39.7	

Source: Schroders

Property Yield	
Net initial yield	4.40%
Nominal equivalent yield	0.00%
True equivalent yield	5.70%
Net reversionary yield	5.80%

Voids as %	of ERV
Investments	6.70%
Developments	7.90%
Total	14.60%

Source: Schroders

Rental income & ERV by type of property				
	Rental income %	Estimated rental value %		
Standard retail				
Retail warehousing				
Shopping centres				
Central London offices				
Other offices				
Industrial				
Other	-			
Overall	0.0	0.0		

Source: Schroders

Over Renting and Reversionary Potential, % Rent Passing								
Sector	Rent Passing, GBP Millions	Rent Free , % Rent Passing	Development vacancy, % Rent Passing	Investment vacancy, % Rent Passing	Over rented,% Rent Passing	Reversionary potential,% Rent Passing	Reversionary potential Net of Over renting,% Rent Passing	r Market Value,% Rent Passing
Standard retail	-			-	-		-	-
Retail warehousing	-	-			-			-
Shopping centres	-			-	-			-
Central London offices	-			-	-		-	-
Other offices	-			-	-			-
Industrial	-			-	-			-
Other	-			-	-			
Overall	-							

 $<sup>{\</sup>rm *Comprising\ the\ \%\ rent\ passing\ of\ developments\ in\ progress\ or\ contracted\ which\ have\ not\ been\ pre-let}$ 

Source: Schroders

The unexpired term of leases	
Years	% of rent passing
20 years or greater	13.6
15 years or greater, but less than 20	10.1
10 years or greater, but less than 15	8.7
5 years or greater, but less than 10	18.0
Less than 5 years	49.6

Source: Schroders

Joint and Indirect property holdir	ngs					
Holdings	Sector	Joint/Indirect	Vehicle Type	Ownership %	Valuation	Est. % of total portfolio
Bracknell Town Centre	Retail and office	JV	JPUT	49.1	0.0	0.0
City Tower Unit Trust	Office	JV	JPUT	50.0	0.0	0.0
York, Monks Cross	Retail warehouse	JV	Trust for Land	25.0	0.0	0.0
London E14, West India Quay	Other	JV	JPUT	50.0	0.0	0.0
Store Unit Trust	Other	JV	JPUT	50.0	0.0	0.0
Motor Retail LP	Standard retail	JV	LP	50.0	0.0	0.0
Henderson UK Retail Warehouse Fund (HRWF)	Retail warehouse	IND	JPUT	2.2	0.0	0.0
0.0	0.0	0.0	0.0	0.0	0.0	0.0

Source: Schroders

Development exposure*						
	Capital value of developments					
				Cost to complete		
	Not yet started	In progress+	All developments	schemes in progress+		
GBPm	0	0.0	0.0	0		
% of all directly held properties*	0.00%	0.00%	0.00%	0.00%		

<sup>\*</sup> Includes joint ventures in which the Fund has an interest of 50% or more

Source: Schroders

Valuations	performance	monitors	/affiliation
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Valuation point

Valuer

Monthly at 8am on the first business day of each calendar month  $% \left( 1\right) =\left( 1\right) \left( 1\right) \left($ 

BNP Paribas Real Estate

Portfolio performance monitored by MSCI

Yes Yes Member of the Association of Real Estate Funds Full Member

Source: Schroders

Restrictions on holdings of cash/borrowings	
Maximum total gearing permitted	25% of NAV
For investment purpose	*
For liquidity purpose	*
Cash holdings (maximum)	10.0%
Cash holdings (minimum)	*

Source: Schroders

The contribution of major tenants to rental income	
Tenant	%
The Secretary of State	9.6
The Office Group	5.4
Tata Steel UK Ltd	3.7
Lloyds TSB Bank Plc	2.8
Care UK Community Partnership Ltd	2.2
Stay City Heathrow Limited	2.0
Reading Forbury Square Centre Limited	1.9
University of Law	1.7
Cable & Wireless U.K.	1.4
Marks & Spencer P.L.C	1.4
Three largest tenants' contribution to rental income	18.7
Five largest tenants' contribution to rental income	23.7
Ten largest tenants' contribution to rental income	32.1

Source: Schroders

Balance sheet/gearing					
	Direct holdings	Joint holdings	Indirect investments	Listed investments	Total
Balance sheet (GBPm)					
Properties at valuation	1827.8	334.8	17.7	0.0	2180.3
Listed investments	0.0	0.0	0.0	0.0	0.0
Debt	0.0	0.0	-8.2	0.0	-8.2
Cash	186.4	28.5	0.0	0.0	214.9
Other net assets/liabilities	-8.3	-0.8	0.2	0.0	-8.8
Total net assets	2006.0	362.5	9.7	0.0	2378.2
Gearing (%)					
Net debt (cash)/properties	-10.2	-8.5	46.4	-	-9.5
Net debt (cash)/equity	-9.3	-7.9	84.4	-	-8.7

Sources: ~Schroders; +MSCI

Quarterly data per unit						
As at	30-Sep-18	31-Dec-18	31-Mar-19	30-Jun-19	30-Sep-19	31-Dec-19
Bid (GBp)	47.01	47.08	46.93	46.91	46.82	46.59
Offer (GBp)	49.62	49.70	49.56	49.51	49.43	49.16
Bid/offer spread	5.3%	5.3%	5.3%	5.3%	5.3%	5.2%
Net asset value (GBp)	47.77	47.84	47.71	47.70	47.62	47.39
Quarterly distribution (GBp)	0.35	0.36	0.37	0.35	0.35	0.36
Yield	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%

Source: Schroders/The MSCI/AREF UK Pooled Property Fund Index

## **Share pricing**

The price at which shares in the Fund may be issued or redeemed is calculated as at 8am on the first business day of each calendar month.

The share price is based on property and other asset valuations as at the last business day of the immediately preceding month. Income is not included in the share price.

# Minimum investment/disinvestment

The minimum initial investment in the Fund is GBP100,000 and the minimum holding following a redemption of shares is also GBP100,000. The minimum subsequent investment in the Fund is GBP20,000.

## Subscriptions for shares

The Fund is open to subscriptions on a monthly basis. Subscription day is the first working day of the month but Application Forms and cleared funds must be received by the ACD by midday on the preceding working day.

#### Redemptions of shares

The Dealing Day for redemptions is the first business day or each quarter, but requests to redeem shares must be received by the Registrar by midday on the last business day three months before the relevant Dealing Day.

The ACD may, in exceptional circumstances, suspend the issue or redemption of shares if, in its judgement and that of the Depositary, it is the interests shareholders to do so. Redemptions may be deferred for up to two years.

#### **Transfers of shares**

The Fund's Secondary Market Facilitator operates a Share matching service between sellers and buyers of shares. A waiting list is maintained and matching is operated on the following basis:-

a) First price: shares available from sellers seeking the lowest price per share will be offered to buyers by order of date of receipt of the relevant form b) Secondly, notification date: where multiple sellers are looking to sell at a given price, preference will be given to sellers by order of date of receipt of the relevant form. Where multiple buyers are looking to buy shares for which the relevant forms were received on the same day, matching will be allocated pro-rata to the number of shares applied for (subject to any minimum trade requirements specified by a party).

The buyer and seller of secondary market shares will be subject to a commission at the rate of 0.2% (subject to a minimum of GBP50).

Shares may also be exchanged between buyers and sellers without the involvement of the Secondary Market Facilitator. The re-registration of such shares will take place on the first business day of each month following the receipt of a completed stock transfer form.

#### **Tax and Distributions**

 $\ \, \text{Distributions are paid monthly in arrears on the last business day of each calendar month.} \\$ 

Tax exempt investors are eligible to invest in the PAIF and will receive income gross. They may elect to automatically reinvest income. Corporate investors who invest through the Feeder Fund will receive income net of corporation tax (currently at the rate of 20%).

## **Management Fees**

The Annual Management Charge comprises 0.30% per annum of the net asset value of the Fund plus of 0.40% per annum of the gross asset value of directly held property and capital cash only. 50% of the Annual Management Charge is allocated to capital and 50% to income.

Unit holder analysis		
	Number of unitholders	Total % held
Less than 1% of units in issue	165	43.8
1% or greater but less than 2%	29	38.2
2% or greater but less than 4%	2	4.8
4% or greater but less than 8%	1	4.2
Greater than 8.0%	1	9.0
Total	198	100.0
Major investors		
Largest holder	1	9.0
Three largest holders	3	15.8
Five largest holders	5	20.0
Ten largest holders	10	28.7
Internal/external investors		
Internal	28	24.8
External	170	75.2

Source: Schroders

Liquidity						
	Year to	Year to	Year to	Year to Dec 2017	Year to Dec 2018	Year to
Period	Dec 2014	Dec 2015	Dec 2016	real to Dec 2017	Teal to Dec 2016	Dec 2019
Issues and redemptions						
Units in issue as at start of period	41,332,820	47,611,854	52,179,653	53,236,059	53,832,374	54,283,191
Units issued during period	6279034	4,567,798	1,056,406	596,315	450,817	361,159
Units redeemed during period	0	0	0	0	0	-4,460,952
Units in issue at end of period	47,611,854	52,179,653	53,236,059	53,832,374	54,283,191	50,183,398
Unit transfers						
Matched bargains	1,760,075	2,863,726	3,076,053	1,950,179	2,997,863	2,663,264
Matched bargains %*	3.7%	5.5%	5.8%	3.6%	5.5%	5.3%

<sup>\*</sup> as % of units in issue at the end of the period

Source: Schroders