



**Market & Policy Update webinar: Tour of European CRE debt markets**

Thursday 3 December, 8.30 GMT / 9.30 CET followed by virtual coffee

Join us at 8.30 GMT / 9.30 CET on Thursday 3 December to hear about country-by-country debt demand and supply, pandemic impact and expectations from local CRE finance market experts covering Benelux, CEE, France, Germany, Ireland, Italy, Scandinavia and Spain, as well as the UK.

Webinar and CREFC Europe chair Emma Huepfl, Managing Director, CBRE GI (UK) will be joined by speakers including:

- Arie Hubers, Wholesale Banking Head of Real Estate Finance, ING (Benelux)
- Dieter Knittel, Head of CEE, Real Estate Finance International, pbb (CEE)
- Béatrice Lièvre-Théry, Director of Real Estate Activities, Société Générale (France)
- Nicole Jürgensen, Head of International Clients, Münchener Hypothekenbank (Germany)
- Derek Treston, Director, Real Estate Finance, AIB (Ireland)
- Diego Sanfilippo, Head of Real Estate Finance, Natixis (Italy)
- David Blomberg, Project Leader - Real Estate Loan Origination, SEB (Scandinavia)
- Paula Leon Arias, Head of Institutional Sales, Sareb (Spain)

The event is free to attend, but capacity is limited – A recording will be made available for a limited time after the event to those who have registered.

**[Register Here](#)**

# FEATURED SPEAKERS



Emma Huepfl is Managing Director of CBRE Global Investors EMEA Credit Strategies, which in 2019 acquired Laxfield Capital, the business she co-founded in 2008. CBRE Global Investors is a large real assets manager with 31 offices and \$110bn of AUM globally. Emma has also served as a Board Director of CREFC Europe since 2016 and is current Chair of the organisation for 2019/20.



Arie has advised Corporate real estate clients in the Netherlands since 2002. He became Director Corporate Clients at ING Real Estate and became part of the department management team in 2006. In 2011 he led the integration of ING Real Estate Finance Corporate Clients into ING Wholesale Banking, while further strengthening the departments value chain activities and global coverage. In 2019 Arie was appointed Head of ING Wholesale banking Benelux in Amsterdam, supporting international companies in real estate, both listed and privately-owned, in Benelux. As head of Benelux Arie is a member of the Global MT of the Wholesale Banking Real Estate Sector.



Dieter Knittel is Head of International Real Estate Finance for Central and Eastern Europe at pbb Deutsche Pfandbriefbank. Dieter is responsible for the bank's lending portfolio in the region. The regional focus is on Poland, Czech Republic, Slovakia, Hungary and Romania. Dieter has been active in the CEE market for more than twenty years, including five years based in Warsaw as Head of Credit and Senior Risk Management.



Béatrice Lièvre-Théry, a graduate of HEC, began her career in 1991 at Crédit Lyonnais as an analyst in the United States, then in charge of Large Businesses in Paris and in charge of Financial operations at the Finance Department. In 1999, she joined Suez as Corporate Finance Officer. She joined Societe Generale in 2005 as Head of strategic studies, particularly in the Retail Banking businesses in France. In 2009, she was appointed Senior Banker and then took over the management of the Large Businesses at Paris Etoile in 2014.



Nicole Jürgensen started her career in commercial real estate finance 22 years ago as a trainee for Rheinhyp Rheinische Hypothekenbank which was later merged into Eurohypo. Thereafter covering countries like Spain, Greece, and Turkey between 2006 to 2009, she was in charge of running the bank's Latin American business. From 2009 through 2014, she took over as General Manager of Eurohypo's branch in Madrid. Thereafter she held a senior position in real estate finance focused on Germany to eventually start in July 2020 as Head of International Clients at Münchener Hypothekenbank eG. Nicole is a CFA Charterholder and a member of RICS



Derek Treston is a Director of Real Estate Finance in AIB in Dublin, Ireland. Derek is responsible for the origination & strategic management of commercial real estate investment facilities in Ireland and participations in CRE investment syndication deals in western Europe. Derek has over 15 years lending, restructuring and strategic real estate management experience in Ireland and Europe across a number of institutions.



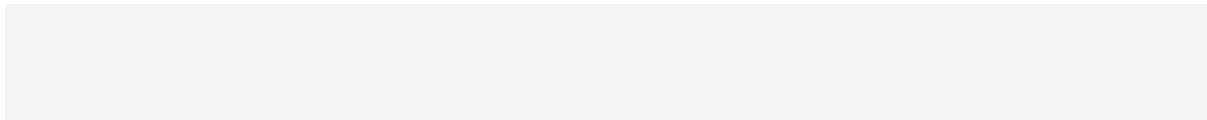
Diego is Managing Director and Head of Real Estate and Hospitality Finance Italy for the French bank Natixis (BPCE Group). He joined the firm in 2006, where he launched the Italian Real Estate lending platform and franchise. Previously he worked at Calyon in Milan, Credit Lyonnais in Chicago and Paris, Deutsche Bank in his hometown Turin. Diego holds a Master's Degree in Economics.



Based in Stockholm, David Blomberg covers commercial real estate borrowers across the Nordic region focusing on origination of primarily syndicated and more complex lending structures. Mr. Blomberg has spent 12 years with SEB and has previous experience from corporate loan origination and ratings advisory.



Paula started her career in corporate banking, in Royal Bank of Scotland in the Spanish Office, and later in London, where she worked on the Structured Finance Real Estate division. Returning to Spain, she was part of CBRE for a year, participating in the investment funds and acquisition within the Spanish office. She later joined the Structured Finance Real Estate department of Credit Agricole in Spain where she stayed for six years until she joined SAREB in February 2013 where she has been responsible for managing the NPL portfolio assigned to Haya Real Estate (€40bn OB) and more recently, in July 2017, joined the Institutional Sales team to lead the creation of the NPL Sales Platform within Sareb. Since June 2019 Paula has taken the role of Head of the Institutional Sales team in Sareb.



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